



THE ISRAEL EXPORT &
INTERNATIONAL COOPERATION INSTITUTE



Ministry of Economy and Industry
Foreign Trade Administration



ISRAEL
Inspired by *innovation*



at Medica 2016

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Meeting Global Healthcare Challenges

Why Israel?

DIVERSITY is the backbone of Israel's Medical Device Industry:

Diverse Companies – Diverse Technological Implementation – Diverse Medical Applications.

By the end of the 1990s, Israel was home to more than 200 life science companies. With steady growth over the last decade (some 40 new companies formed each year), Israel has introduced creativity and innovation into the field; today there are over 1200 active life science companies.

In a relatively short period of time, an impressive 34 per cent of these companies are already generating revenues. Israel's entrepreneurial ecosystem creates opportunities for start-ups to become advanced, commercially viable and promising businesses. As proof of the industry's development, 2013 life science exports reached \$8 billion, growing steadily since 2008; while a rich pipeline of seed companies promises to perpetuate current growth.

The Largest Sector is Medical Devices and HealthCare IT Technologies (more than 60 percent of companies). In the medical device arena, Israeli scientists and engineers have integrated advanced technologies in electronics, communications and electro-optics to develop world-class innovations in Digital Imaging, Medical Lasers, Telemedicine, Early Diagnostic and Smart Surgical equipment and more. More than 500 medical device exporters engaged in a variety of medical applications such as Cardiovascular and Peripheral Vascular, Neurology and Degenerative Diseases, Emergency Medicine, Intensive Care and Rehabilitation, Respiratory and Airway Management, Oncology, Women's Health, Orthopedics and Sport Medicine, Gastrointestinal, Infection Control, Ophthalmology, Pain and Wound Management, Oral and Dental, Dermatology and Aesthetics.

There is no other country in the world with such a concentration of life science companies. Companies rooted in top international academic and research institutions; staffed by highly educated and skilled teams; operating within an entrepreneurial and audacious climate, to offer a variety of innovative medical solutions and technologies that answer today's healthcare challenges: to lower overall healthcare costs and meet the world's evolving needs of aging populations while creating significant investor value.



**THE ISRAEL EXPORT &
INTERNATIONAL COOPERATION INSTITUTE**

Israel Inspired by Innovation at Medica 2016

The Israel Export & International Cooperation Institute, supported by member firms, private sector bodies and the government of Israel, advances business relationships between Israeli exporters and overseas businesses and organizations. By providing a wide range of export-oriented services to Israeli companies and complementary services to the international business community, the Institute helps build successful joint ventures, strategic alliances and trade partnerships.

The IEICI's Life Science Department is the leader in business matching between the more than 1,200 companies in the Israeli life science industry and worldwide business partners at all levels. It has a proven ability to identify and match suitable potential business partners, organize one-on-one business meetings, and is a focal point for contacts with the government as well as with industry.

The IEICI is the major organizer of Israeli companies' participation at Medica 2016. Discover [Israeli Life Science Industry](#) with IEICI.

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Ministry of Economy and Industry
Foreign Trade Administration

The Foreign Trade Administration at MEDICA 2016

The Foreign Trade Administration (FTA) at the Israeli Ministry of Economy and Industry manages and supports Israel's international trade and trade policy. Through our headquarters in Jerusalem together with over 40 economic and trade missions in key financial centers throughout the world, the FTA promotes Israel's economy worldwide.

Israel's economic and trade missions are at the forefront of the Israeli government's efforts to boost our industries in foreign markets. Our team of highly experienced economic representatives and business consultants provide a wide range of services to Israeli companies and to the international business community.

The FTA is divided into three main divisions, each promoting the Israeli economy in distinct and significant ways:

- The Trade Promotion Division – works to ensure the continued development of Israel's exports.
- The Trade Policy and International Agreements Division – responsible for Israel's free trade agreements, maintaining and developing inter-governmental relations and addressing regulatory barriers that affect Israeli industry.
- The International Projects and Financing Division – offers different programs that support Israeli companies in their business operations abroad.

At MEDICA 2016, our Economic and Trade Missions around the world will continue to work on connecting the international business community with Israel's innovative Medical Devices Industry, as it has done in previous years with great success.

[For contact details of the Ministry of Economy and Industry International Trade Offices, please see page 69](#)

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Allium Medical

Category: Medical Devices

Sub-Category: Disposable & Implantable

Therapeutic Area(s): Urology, Gynecology, Gastrointestinal

Company Status: Revenue Growth



www.allium-medical.com

Company at a Glance

Advanced Minimally Invasive Products

Description: Allium Medical Solutions Ltd., a publicly traded company in TASE, develops, manufactures and internationally markets, from its premises in Caesarea Israel.

Our business currently includes 4 distinct product lines:

- Cardiovascular
- Urology and Continence Care
- Uro-Gynecology and Pelvic Reconstruction
- Gastroenterology

Technology & Product(s)

Allium® Site Specific Stents (CE marked, TGA approved):

Allium Medical offers long term, fully covered, expandable and retrievable metal stents. The Allium stents are anatomically and functionally compatible to specific organs for the treatment of obstructions in the urinary and GI tracts.

Allium offers physicians and patients highly effective stenting solutions for significantly enhancing clinical results and patients' quality of life.

Allium has developed a proprietary stent technology platform to expedite the development of site-specific stents. Each Allium stent is designed specifically to match the site to be treated and the surrounding anatomy. This proprietary technological platform allows Allium to produce thin walled, entirely covered stents with a large lumen, but with the critical advantage of removability.

EndoFast® – Soft Tissue Fixation Technology: The EndoFast core technology is the unique Spider Fastener for soft tissue fixation of mesh to any soft tissue. The product is currently used for repair of pelvic organ prolapse and incontinence. The EndoFast clinical benefits include very high pull-out force, shallow penetration, and retrievability, which enable optimal mesh fixation.

Goals

Objectives: To find New distributors, OEM, private label devices, strategic business collaboration.

Target Businesses: Distributors, Investors, Strategic Partners.

Target Countries: Nordic Countries, Latin America, India, Japan, Thailand, Indonesia.

Aqueduct Medical Ltd.

Category: Medical Devices

Sub-category: Disposable & Implantable

Therapeutic Area(s): Gynecology, Obstetrics, Women's Health

Company Status: Initial Revenues



www.aqdmedical.com

Company at a Glance

Aqueduct Medical's first product is an innovative cervical dilator. The two most common methods for dilating the cervix- Hegar's rods and Laminaria- either require anesthesia for a painful process involving the insertion of metal or plastic rods of increasing diameter or take a long time to work and involve two visits to the doctor. Each dilation of the cervical canal exposes the patient to discomfort, causes damage to the muscular and collagenous fibers of the cervix and carries other potential complications.

Aqueduct Medical's solution combines the advantages of both methods - it enables radial dilation (as with Laminaria) within minutes (as with Hegar's rods).

The safety and efficacy of the device have been demonstrated in a formal 50-case clinical trial conducted in Spain during 2015. The device is currently used in 4 post marketing trials in Italy and Spain focusing on Hysteroscopies, Abortions and Embryo transfer procedures. These trials will validate the Company's product as the optimal solution for patients undergoing cervical dilation prior to intrauterine procedures and are expected to be published in Q4 2016 and Q1 2017.

Technology & Product(s)

Aqueduct's solution involves using balloons inserted into the cervix with a 2.7mm in diameter catheter, then inflated with saline solution resulting in a gentle and gradual dilation of the cervical canal.

With more than 250 documented procedures, the following advantages were demonstrated:

- Easy to operate and fast dilation procedure:
Provides gradual and uniform dilation to a predetermined diameter within minutes
- Single act of insertion through the cervix:
Reduces the risk of infection, perforation, and cervical incompetence.
- Can be used outside the OR with no need for local or general anesthesia:
Potential to take procedures out of the OR into outpatient or clinic.

Aqueduct's device is unique in that it is based on bio-mechanical principals of radial dilation and combines the advantages of current dilation methods while eliminating the disadvantages associated with those methods.

The device offers doctors and patients rapid and safe procedure with reduced risk of complications and reduced patient discomfort following the procedure.

The catheter's innovating dilation method is patent protected.

The device is CE approved and FDA approval is expected in July 2016.

The device is currently used in USA, France, Spain, Italy and Poland.

Goals

Objectives: Finding distributors, Finding strategic partners.

Target Businesses: Manufacturers of OB/GYN products, distributors.

Target Countries: Europe, USA.

B-Cure Laser

Category: Medical Devices

Sub-category: Medical Equipment, Sport Medicine, Home Care, OTC – Over the Counter

Therapeutic Area(s): General Health, General Surgery, Dermatology and Aesthetics, Diabetics Orthopedic, Wound Management, Inflammation, Oral & Dental Care, Rehabilitation, Veterinary

Company Status: Revenue Growth

B-CURE[®]
LASER

www.gd-energies.com

Company at a Glance

B-CURE LASER is the world's first portable, Low Level Laser medical device, WITH THE HEALING POWER OF A CLINIC. Our goal is to bring innovation in treatment, care, and quality of life. In January 2010 B-Cure Laser received the European CE 0120 approval for the following indications: knee pain, neck pain, pain in lower and upper back, sports injuries, muscle pain, Arthritis, Fibromyalgia, Tennis elbow, Achilles tendonitis, Carpal tunnel syndrome, inflammation, wound healing, burns, fresh surgical scars, post-pregnancy stretch marks, Acne, Herpes simplex, Dental Medicine, Acupuncture. B-CURE LASER (an Israeli development and patent) is recommended by leading medical specialists in leading pain clinics, wound healing clinics, orthopedic departments.

Technology & Product(s)

B-Cure Laser-Low Level Laser Treatment:

B-CURE LASER is a technological breakthrough in Soft Laser Therapy for the above mentioned indications and recommended for both professional and personal treatment.

B-CURE LASER is the perfect solution for home care and self-treatment, it is extremely simple to use and completely safe. Our patent exclusive electro-optic mechanism is an exceptional combination between high power and full coherence of the laser beam, covering a large area of 4.5 cm², in a portable, rechargeable, safe and easy-to-use device, resulting in fast healing and recovery.

Products:

B-Cure Laser- Efficient treatment of Orthopedic problems, Pain and Rehabilitation - Easy and safe for home use.

B-Cure Laser PRO- Exclusively for Health Practitioners - Increased laser emission, 5 joules per minute. For orthopedic clinics, physiotherapists and diabetic wound care.

B-Cure Laser Sport Pro- Your professional solution for orthopedic pain and sports injuries. The choice of the Israeli Olympic committee following a series of successes in treating professional athletes and is the ultimate solution for the treatments of pain and injuries deriving from high pressure use in professional and amateur sportsman.

Goals

Objectives: Partners/Distributors

Target Businesses: Consumers, end users for self-treatments at home, pharmacies – a unique business model, clinics, hospitals, sports teams, sports men, athletes, security forces, home care, nursing homes, Physiotherapists, wound management clinics, Dentists.

Target Countries: Worldwide. In some countries we have already distributors for one or more of our models.

BioLight Medical Devices

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Allergy, Ear Nose & Throat (ENT)

Company Status: Initial Revenues



www.biolightMD.com

Company at a Glance

BioLight is the producer of electronic phototherapy devices, based on low level narrow band red light. Our devices offer non-invasive, drug-free, side-effect-free treatment for: hay fever, oral lesions, chronic pain and rheumatoid arthritis as well as acne and chronic wounds.

BioLight recently developed the new BioNette, a sophisticated second generation of the original BioNase that very effectively treats hay fever (allergy rhinitis).

Allergic rhinitis is a 21st century disease unknown before the 18th century. Researchers predict that within 20 years 50% of western population will suffer from it (today it is estimated that approx. 20%-25% of the population suffers from allergic rhinitis).

Due to the BioNette's unique design and technology, it has already been chosen by some of the world's largest retailers and distributors including:

Boots (UK), the largest health and beauty chain in the world,

Sinopharm (China), the largest pharmaceutical conglomerate in China,

Hanmi Medicare (Korea), the second largest pharmaceutical conglomerate in Korea,

Wholesale Medical Network (WMNI, Canada), a very respected wholesaler in Canada

Probiomed (Mexico), one of a largest Mexican wholesaler

Marpel Pharma (Central America), a leading pharmaceutical distributor

Gala Optics (Russia), a leading medical distributor

Neuropharma (Colombia), Macrotel S.A. (Chile), Almed Group (Turkey), Interlux (Baltic)

Technology & Product(s)

BioLights' other products are:

BioStick - a personal device for treating aphthas, gingivitis, cold sores etc.

BioBeam 660 - for treating acne and non-healing wounds

BioBeam 940 - for relieving rheumatic arthritis pains

The device is currently used in USA, France, Spain, Italy and Poland.

Goals

Objectives: BioLight is looking for reputable distributors and wholesalers to collaborate in the selling and marketing of the BioNette.

Target businesses: Medical devices distributors, wholesalers and investors.

Target Countries: Europe, Other territories.

BRH Medical, Ltd.

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Wound Management, Diabetics

Company Status: Clinical trials, Initial Revenues

BRH MEDICAL

www.brhmedical.com

Company at a Glance

BRH Medical is a high technology startup developing innovative products for the care and treatment of chronic wounds. Founded by Ilan Fefferberg, a serial entrepreneur, and headed by Motti Oderberg, a successful businessman and entrepreneur, the company's goal is to develop the gold standard in chronic wound treatment and become a leader in the field. The company's first product, BRH-2A, is currently being used successfully in wound clinics around the world and has proved effective in closing wounds in several clinical studies.

The BRH-2A system implements a novel, patented technology that combines therapeutic ultrasound and electrical fields at varying frequencies and intensities. The BRH System is the only one of its kind to include an advanced database for patient and wound management, together with an accurate wound measuring and documentation platform. For more information, visit our web site: www.brhmedical.com

Technology & Product(s)

BRH Medical develops and manufactures the BRH-2A system for the treatment of chronic wounds, specifically diabetic foot wounds and venous leg ulcers. The BRH system implements a novel, patented technology that combines therapeutic ultrasound with electrical fields. The BRH System also includes an accurate wound measuring and documentation platform for patient and wound management.

The BRH technology facilitates the healing of deep wounds by stimulating the wounded region using a combined ultrasound and electric field modality to encourage increased blood circulation to the wound. The ultrasound waves are transmitted at specific frequencies and intensities to the wounded region of the body and works simultaneously with the electric fields.

The BRH System has proven success in the reduction of wound pain as well as wound closure. A published study showed that after only one month of treatments, more than 50% of the Diabetic Foot Ulcers responded positively and resulted in wound closure. These results were consistent with the clinical results of a study of Pressure Ulcers recently completed.

The BRH System is currently installed in leading wound clinics around the world, including Australia, South Africa, England, Italy, Singapore, Israel and in the United States with over 700 patients benefitting from over 12,000 treatments.

The BRH System meets ISO quality requirements and has received the CE mark, TGA and has made its submission to the FDA.

Goals

Objectives: Identify potential partners and distributors.

Target businesses: Similar companies, agents distributors.

Target Countries: Germany, Netherlands, France, Spain, Italy, USA, China.

Chaban Medical Ltd.

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Respiratory

Company Status: Revenue Growth



www.chaban-medical.com

Company at a Glance

Chaban Group, a leader in development, manufacture, and marketing of test equipment (ATE) for the military and civilian markets in Israel, extends its capability to the medical market with Chaban Medical division. Chaban Medical holds ISO 14001, ISO 13485, ISO9001, clean room ISO-7 certifications, and a business license 1.3 for medical development and manufacturing. Among Chaban's Medical clients are well-respected companies including Johnson & Johnson, Gyrus ACMI, a subsidiary of Olympus Corporation, Venus Concept, and numerous Israeli startup companies, which Chaban Medical accompanies from their inception through the R&D and DFM stages, and into actual production.

Chaban Medical develops and manufactures quality, dependable medical equipment for home care and rehabilitation. Building on extensive, in-depth experience of the Chaban Group, the medical division strives to improve its products to match market needs, with careful focus on feedback received from customers.

Chaban Medical takes pride in complying with the most stringent medical standards and keeping pace with the most recent advances in modern technologies. Chaban Medical is certified by the U.S. Food and Drug Administration (FDA) and holds the CE Marking of the European Union. The company has been inspected and certified by the Standards Institute of Israel (SII) and KEMA (Holland), as well as the FDA.

Technology & Product(s)

Oxy-Tec 5S Oxygen Concentrator

The new Oxy-Tec 5S has been specially developed to provide a dependable, convenient source of supplemental oxygen for therapeutic needs. Suitable for both children and adults, Oxy-Tec 5S offers concentration up to 96% and flow rates reaching 5 LPM. Oxy-Tec 5S separates and concentrates oxygen from ambient room air for delivery to a patient requiring low flow oxygen therapy. Convenient and lightweight, Oxy-Tec 5S eliminates the need to drag around bulky, unmanageable oxygen cylinders and their refill cylinders.

The Oxy-Tec 5S Advantages:

- High quality + long warranty period (up to 5 years full warranty - the longest warranty period on the global market).
- Low prices compare to western products.
- Unique design, awarded with the Certificate of Design Patent - all filters accessible without opening the product housing.
- Lightweight (only 15.9 kg), quiet (less than 45dB), reliable (94% AVG oxygen purity)
- User friendly, operates 24 hours continuously
- Easy-to-read electronic control panel - with LCD display including audio and visual alarm system indicating low oxygen concentration, low/high pressure and power off.
- For use in homecare, hospitals, clinics, assisted living centers/nursing homes.

Goals

Objectives: Locating local distributors.

Target businesses: Sales, Medical Device Distributors.

Target Countries: Europe, Latin America, Africa, India.

CNOGA Medical Ltd.

Category: Medical Devices

Sub-category: Diagnostic & Monitoring, Telemedicine,

Therapeutic Area(s): Diabetes, Endocrinology, Cardiovascular, EMS – Emergency Medicine Services, General Health, Pulmonary, Primary Care, Respiratory, Women's Health

Company Status: Revenue Growth



Company at a Glance

CNOGA Medical Ltd., a privately owned Israeli company develops & distributes innovative Non Invasive medical monitor devices. The unique algorithm analyzes the image sensor data to provide 14 Bio Parameters analysis. Cnoga devices are portable and easy to use. Patients simply place their finger in the device and the automatic measurement provides the 14 blood parameters in a minute. Results can be transmitted to a secure server for review and filing.

The TensorTip Noninvasive devices: **CoG Glucometer:** Non Invasive, needle-free Glucose monitoring for Diabetics. Based on a personal calibration the CoG provides diabetic patients with an accurate Non invasive solution to measure blood glucose. **VSM (Vital Sign Monitor):** A Small Non Invasive Monitoring device measuring continuous Blood Pressure without arm cuff, Pulse and Spo2. **MTX (14 bio parameters):** Measures noninvasively blood hemodynamics & Blood chemistry: Hemoglobin, Hematocrit, RBC, Blood Pressure (No cuff!), Pulse, Saturation, Cardiac Output, MAP, SV, PO2, PCO2, Waveform (Cardiac, Pulse, Blood Pressure)

Regulatory Status:

- Europe: CE mark approval for Non Invasive Combo Glucometer, VSM and MTX.
- China: CFDA marketing approval for MTX & VSM. Pending COG (estimated November 2016)
- Israel: AMAR approval for Non Invasive Combo Glucometer, VSM and MTX.
- USA: FDA approval for the Blood pressure and Pulse.
- Brazil: ANVISA approval for Non Invasive Combo Glucometer, VSM and MTX.

Technology & Product(s)

- CNOGA's Tensor tip technology is based on innovative, non destructive and reliable spectral analysis patented algorithm within a small medical device. This technology enables point of care rapid measurement of up to 14 Bioparameters such as Blood hemodynamics, blood gases and blood chemistry in a matter of minutes, anywhere and anytime.
- CNOGA Tensortip™ Matrix™ (MTX) securely measures, monitors and analyzes more than a dozen blood parameters non-invasively – Blood pressure, Stroke Volume, Cardiac Output, Cardiac Index, as well as Blood Gases (CO2, O2, pH), Hemoglobin, Hematocrit, Red Blood Cell, Pulse and Main Atrial Blood Pressure and more.
- CNOGA Tensortip™ Combo Glucometer (CoG) provides a revolutionary, painless and non-invasive approach to glucose measurement, enabling diabetics to monitor their glucose levels everywhere with no prick and no blood. This device is individually calibrated for each patient and is designed for everyday use.
- CNOGA Tensortip™ VSM™ tracks Blood Pressure, Oxygen Saturation and Pulse per Minute and offers, like all CNOGA devices, non-invasive and ease-of-use measurements.
- CNOGA Singular is CNOGA's secure cloud infrastructure, designed to safely transfer medical results from the devices to CNOGA's mobile application and allows secure access to caretakers, physicians or other selected stakeholders.

Goals

Objectives: Searching for medical distributors.

Target businesses: Distributors.

Target Countries: South America, Europe and Asia.

Core Scientific Creations Ltd.

Category: Medical Devices

Sub-category: Disposable & Implantable

Therapeutic Area(s): Wound Management,

EMS – Emergency Medicine Services, General Surgery, Cardiovascular, Oncology, Orthopedic, Nephrology, Oral & Dental Care, Obstetrics, Gynecology, ENT – Ear, Nose and Throat, Urology, Peripheral Vascular

Company Status: Revenue Growth



www.woundclot.com

Company at a Glance

Core Scientific Creations develops and manufacturing medical device in the field of Advanced Bleeding control. It is our mission to change the way bleeding is treated in the hospital, in the field and at home. We save lives by developing cutting edge technologies to control all types of bleeding faster, safer and smarter. We are first and for most a scientific company dedicated to bringing knowledge and proven products to the end user.

Technology & Product(s)

WoundClot is an innovative hemostat, uniquely engineered to control non-compressional mild, moderate and severe bleeding in and out of hospital arena, by professionals and untrained care givers.

- Stops all types of bleeding fast (vascular, soft tissue, bone, lungs and severe traumatic hemorrhage)
- First true non-compressional hemorrhage control in the market.
- Promotes coagulation for coagulopathic patients.
- Creates a biological clot.
- The only bio-absorbable hemostat approved for severe arterial bleeding.
- Fully absorbed in the body within c.a 7 days.
- The only non-oxidized cellulose hemostat.

IN BLOOD WE CLOT

Goals

Objectives: To introduce life saving technologies, for the harshest bleeding scenarios both in the hospital and pre hospital environments. Equipping caregivers with an extensive scientific knowledge base to help make life saving decisions, both in Critical and calm environments.

Target businesses: Distributors end-users in the fields of hospital and pre hospital emergency environments as well as surgical and applications for internal bleeding control, neurology surgery, Cardiac Catheterization Lab, OBGYN, ENT applications. EMS providers and military/governmental care givers and dental disposables distributors.

Target Countries: European Union, USA/North America, EMEA, Eastern European countries, Australia, Asian market and South America.

Dpe Medical Ltd.

Category: Medical Devices

Sub-category: Medical Equipment, Robotics, Diagnostic & Monitoring, Research Equipment, Training, Telemedicine

Therapeutic Area(s): Rehabilitation and physiotherapy, Cardiovascular, Neurology and Degenerative Disease, Neuroscience, Orthopedic, Pediatrics, Pulmonary, General Health

Company Status: Revenue Growth



www.dpemed.com

Company at a Glance

Total Stairs and Gait Training Solutions.

Dpe Medical is a unique international company that specializes in the development and manufacture of revolutionary products in the field of physiotherapy and rehabilitation.

Close collaboration with senior and experienced physiotherapists, together with an outstanding research and development department, creates fruitful soil for new and unique products.

Technology & Product(s)

Dpe Medical provides total Stairs and Gait Training Solutions.

For 15 years, our products helped millions of patients throughout the world to return to their daily life. Professional physiotherapists, repeatedly, year after year choose the Dynamic Stair Trainer as the preferable tool to train and rehabilitate their patients.

Walking and stairs climbing are basic and fundamental skills needed for mobility and well-being.

Dpe Medical's products were developed specially to meet these needs.

Thousands of physiotherapists and millions of patients put their faith at the Dynamic Stair Trainer.

Today, DST is a synonym for efficiency and excellency when referring to physiotherapy and rehabilitation products.

During 2016, Dpe Medical Ltd. will launch the first, state of the art, Computerized Dynamic Stair Trainer-Double, with adjustable slope. The CDST will enable, for the first time, to monitor, document and improve stairs climbing, gait training and incline walking.

Physiotherapy departments and Institutes will have full documentation of all sessions of stairs climbing conducted with their patients, accompanied by an individual Progress Chart of each patient.

Goals

Objectives: Presenting new products, Recruiting new distributors.

Target businesses: Distributors in the field of physiotherapy and rehabilitation.

Target Countries: UK, France, France, Italy, Spain, Switzerland, Holland, Belgium, Austria, Sweden, Slovakia, Hungary, Romania, Bulgaria, Czech, Baltics, China, Australia, Singapore, S. Korea, Thailand, Vietnam, Taiwan, Philippines, Brazil, Canada, Turkey, S. Africa, Kenya.

Dr. Sagie Bedwetting Clinics

Category: Healthcare IT

Sub-category: Internet-base health info

Therapeutic Area(s): Pediatrics

Company Status: Revenue Growth

Dr. Sagie
Bedwetting Clinics

www.bedwettingtherapy.com

Company at a Glance

“Dr. Sagie Bedwetting Clinics” is an Israeli family business, established in 1984 by Dr. Jacob Sagie, Ph.D, Enuresis Specialist. His son, Tal Sagie joined in 1999. They operate 9 bedwetting clinics in Israel as well as clinics in New York. They have treated patients from all over the world. Dr. Sagie was the founder and director of the enuresis clinic of Schneider Children Medical Center (SCMC) since 1994. The unique Multi-Modality face-to-face treatment was developed by Dr. Sagie, based on clinical and research experience with an over 40,000 patients, age 4-35 and produces an over 90% success rate. This treatment model was transferred into an online web-based treatment called TheraPee.

The entire product (device and software) was developed and manufactured in Israel. It is on the market since 2013 available in English, Spanish, Hebrew and Turkish. We're planning to penetrate into new markets such as Germany, France, U.K, India, China, Japan, Korea, Arab countries and more by offering the product in more languages. We are looking for potential and appropriate partners in order to distribute our products in the targeted markets.

TheraPee's annual growth is more than 80%. Since the worldwide target population is enormous and no proper solution is being offered, the economic potential is very high.

Technology & Product(s)

TheraPee - A unique, innovative solution for bedwetting. A combination of an exclusively developed device together with sophisticated software and unique tailor-made treatment plan. We transferred our Multi-Modality Enuresis Treatment into an Interactive Enuresis Web Home-based software program called TheraPee. We identified and gathered every possible scenario on our current treatment process and every possible profile of enuretic patient. We developed numerous sophisticated and complex algorithms. By using those algorithms, we can offer a similar response to the one given in our clinics.

The system analyzes the provided data and the algorithm chooses the right response. The response is given to the patient via a video clip. In those clips the “virtual therapist” will address the patient and his parents, giving feedback concerning the patient's progress.

Advantages:

The first and only online bedwetting treatment in the world, which allows every child worldwide to get outstanding results from the comfort and privacy of their own home • More than 90% success rate • No geographical and language barriers • The price is a fraction of the cost compared to in-person programs • Medication free • Helps the environment by saving on pull-up use • Totally private and confidential. No embarrassing situation in a doctor's office • The most advanced device on the market, 100% safe and meets all the FDA and CE requirements.

Goals

Objectives: Looking for strategic partners and distributors.

Target businesses: Partners, International vendors, Distributors, Health Insurance, Hospitals.

Target Countries: Germany, France, U.K, India, China, Japan, Korea, Arab countries.

EarlySense

Category: Medical Devices, Healthcare IT

Sub-category: Monitoring & Diagnostics, Telemedicine, EHR

Therapeutic Area(s): Cardiovascular, Infection Control, Internal Medicine, Oncology, Orthopedic Rehabilitation, Respiratory, Psychiatry, Pulmonary

Company Status: Initial Revenues, Revenue Growth



Company at a Glance

Founded in 2004, EarlySense is the market leader in contact-free and continuous monitoring technology. Validated in peer-reviewed studies and hospital installations around the world, EarlySense's unique, sensing technology continuously monitors patients' vital signs to improve care, save lives and reduce costs. EarlySense's FDA/CE-cleared products have been successfully applied in numerous healthcare environments such as hospitals, nursing homes, rehabilitation centers and long-term care facilities. The company has partnered with distributors in the US, Europe, Southeast Asia and Australia, and is credited with saving hundreds of lives and saving millions of dollars each year in reduced hospital days, patient falls, adverse events and more. In addition, EarlySense's patented technology lies at the heart of numerous consumer digital health systems such as Samsung's SleepSense, Beurer's Sleep Expert and iFit's Wellness Platform. The company is currently developing its own consumer product, which will be tailored for the elderly population with remote viewing options.

Technology & Product(s)

EarlySense's system addresses the specific requirements of clinical teams taking care of patients, enabling them to continuously monitor them rather than just "spot check" once every few hours. The system is comprised of a unique sensor placed under the patient's mattress, a bedside monitor, a central display station and smart mobile devices. It provides continuous monitoring for heart and respiratory rates and trends, enabling the clinical staff to identify patient deterioration early and prevent potential adverse events such as falls, decubitus (pressure ulcers) and helps support early detection of sepsis hospital protocols.

EarlySense's technology is available in a compact OEM module that allows companies and developers to integrate and expand its use in their own products and services. The integration supports any combination of the main EarlySense modules - respiratory rate, heart rate, prevention of pressure ulcer / decubitus, prevention of patient falls and sleep analysis.

EarlySense's digital health consumer solution provides detailed analysis of wellness and sleep. This solution comprises a smart phone app and a contact-free sensor placed under the mattress for wireless tracking of the home users' sleep and health.

Goals

Objectives: To locate business partners for commercial and development purposes, strategic partners for integrating and implementing EarlySense technology and distribution partners that work with hospitals and long-term care facilities.

Target businesses: For our hospital solution - patient monitoring companies, hospital chains, distribution companies. For our OEM solutions - manufacturers of patient monitoring equipment, Tele monitoring, Remote monitoring, hospital beds, Sleep and Apnea monitors manufacturers, home health care/ambient assisted living equipment.

For our home solution - home care distribution companies, home care service providers.

For our consumer/wellness solution - key players in the consumer wellness space, investment firms.

Target Countries: EMEA, Latin America, Asia-Pacific.

Estar Medical

Category: Biotechnology, Medical Devices

Sub-category: Tissue Engineering & Cell Therapy, Biomaterials & Plasma Products, Medical Equipment, Diagnostic Kits

Therapeutic Area(s): Dermatology & Aesthetics, Orthopedic, Oral & Dental, Veterinary, Wound Management

Company Status: Revenue Growth



www.estar-medical.com

Company at a Glance

Estar Medical Ltd. is a privately held company operating in the Biological/Regenerative Medicine arena. Estar Medical is known for being the inventor of the "Tropocells"™ Platelet Rich Plasma System ("Tropocells PRP") platform technology. Tropocells PRP (FDA & CE approved) is a revolutionary repair system that uses the body's own growth factors for skin/wound repair and rejuvenation.

Estar Medical has developed an advanced product portfolio for a variety of designated applications, such as: aesthetics/dermatology, hair-restoration, orthopedics & sports medicine, wound care, dentistry, veterinary and ophthalmology. Estar Medical currently sells its product lines, in more than 50 countries worldwide under several brand-names: "Tropocells", "Cellenis", "Mycells" and "Eclipse Aesthetics" (the #1 selling PRP kit for aesthetics in the US).

Estar Medical prides itself for its innovative intellectual property related to a range of therapeutic areas as well as for creating the next generation of biological products. The Company's efforts yield highly promising results backed by clinical studies. The products roadmap is based on the "Tropocells" platform and consists of the following products:

Novel PRP-based regenerative products combining PRP with hyaluronic acid, collagen or bone substitutes

• BMAC System for concentrating bone marrow aspirate-derived cells • Tropokine™ – autologous IL1-RA enrichment system • Autologous biological glues • Autologous thrombin • Advanced stem-cells therapeutics.

Technology & Product(s)

The "Tropocells PRP" is a revolutionary promising approach in tissue regeneration which concentrates the patient's own cells (platelets) in a small amount of plasma. Upon injection into the treated area, these cells release a large amount of growth factors which immediately thereafter create a synergistic effect for maximal regenerative results.

Among the key advantages of the Tropocells:

- Only 10 minutes centrifugation at 1500G to obtain pure PRP with its growth-factors without Red Blood Cells and Granulocytes;
- Expensive capital equipment is not required – simple low cost fix or swing centrifuge perfectly works with the Tropocells PRP system;
- The simple preparation process takes no more than 10 minutes from blood collection to PRP harvesting, ensuring optimum concentration of platelets and their growth factors;
- The flexible and easy to use system enables the users to obtain higher/lower concentration by simply adjusting the amount of clear plasma removed from the tube;
- Patented gel separator ensures the outcome of a clear PRP;
- Activation and clot formation can be achieved for dental and wound healing;
- Tropocells is US patented, FDA cleared (510K for orthopedic applications) and CE certified.

Goals

Objectives: Finding New distributors and strategic partners.

Target businesses: Expanding Estar Medical's global operations.

Target Countries: North-America, Central-America, Europe, Australia, India, Far-East, Africa

Exalenz Bioscience

Category: Medical Devices

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): Gastrointestinal, General Health, Primary Care

Company Status: Revenue Growth



www.exalenz.com

Company at a Glance

Exalenz Bioscience Ltd. develops and commercializes advanced systems that extract vital information for diagnostics from subtle changes in the patient's exhaled breath based on its BreathID™ technology platform. These products improve the quality of patient care, enhance clinic and medical center efficiencies and fuel revenue generation. Our proprietary core technology enables medical specialists to identify and manage specific digestive and liver conditions with unprecedented ease, patient comfort, and clinical precision.

The company's flagship BreathID™ Hp is an extremely accurate, easy-to-use, self-calibrating urea breath test (UBT) and the emerging gold standard to diagnose, monitor and manage gastric H. pylori bacteria infection. It is estimated that over 50% of the world's population is infected with H. pylori. Recent studies estimate that more than 90% of duodenal ulcers and 80% of gastric complications are caused by H. pylori, conditions which can ultimately lead to stomach cancer and other gastric complications if left untreated.

The design of sophisticated diagnostic systems that are simple to operate is a hallmark of Exalenz Bioscience. The company conducts ongoing research in collaboration with leading clinical and industrial partners in the U.S., Europe, Asia, and Israel. Exalenz Bioscience aims to become a leading provider of accurate, breath test-based, point-of-care disease management solutions for a broad range of GI and liver disorders.

Technology & Product(s)

The BreathID® technology platform answers the long-standing need for fast, convenient and accurate monitoring of functional diseases of the liver and gastrointestinal tract. It measures parts-per-million changes in the molecular $^{13}\text{C}/^{12}\text{C}$ ratio of the patient's exhaled breath – continuously, automatically and in real time. The real-time analysis is powered by the BreathID technology platform, which incorporates a number of proprietary core technologies, such as MCS™ (Molecular Correlation Spectroscopy), and online analysis algorithms.

BreathID products are designed for ease of use and user-friendly operation. Testing can be performed in the office or clinic.

The BreathID® Hp is the most innovative next generation Urea Breath Test (UBT) for diagnosing H. pylori infection and for post-treatment monitoring of H. pylori infection in adults. Its technology is based on measuring the parts-per-million changes in the molecular $^{13}\text{C}/^{12}\text{C}$ ratio of the patient's exhaled breath. This is measured before and after the ingestion of a low dosage of ^{13}C labeled urea dissolved in water. The test is non-radioactive and completely safe. Within 10–15 minutes the real-time analysis is complete and results are available immediately. These results can easily be uploaded into the patient's EMR.

Goals

Objectives: Locate distributors.

Target businesses: Medical device distribution.

Target Countries: Australia, Austria, Baltics, Bulgaria, Canada, China, Czech Republic, France, Germany, Holland, Hungary, India, Poland, Romania, Russia, S. Africa, S. Korea, Singapore, Slovakia, Spain, Sweden, Switzerland, Ukraine.

Flight Medical

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Respiratory, EMS – Emergency Medicine Services, ICU – Intensive Care, Unit Primary Care, Pulmonary

Company Status: Revenue Growth



www.flight-medical.com

Company at a Glance

Flight Medical targets the growing demand for multipurpose high end and versatile ventilators. Established in 1997, Flight Medical specializes in developing, manufacturing and marketing respiratory life support equipment. More than 20,000 ventilators have been sold worldwide for use in hospitals, home care, long-term care, transport, sub-acute and disaster preparedness. Flight Medical introduced the Flight 60, a cutting edge ventilator with unique features for every clinical segment. Our vision is to provide ICU quality level of care wherever is needed.

Technology & Product(s)

Flight 60 is a mechanical ventilator designed to address the growing need for ventilation in hospital, long term care, emergency, in-hospital transport, home care and sub-acute. The Flight 60 ventilator is cost effective and offers outstanding clinical performance in a compact and lightweight design. Our ventilators offer advanced ventilation modes, advanced monitoring, easy to use, have invasive and non-invasive capabilities, and unique double battery concept with a total of up to 12-hours battery life.

Flight 60 features:

Acute NIV – Flight 60 Turbine ventilator provides up to 60lpm leak compensation with 220lpm maximum flow for excellent NIV performance.

ICU quality in a 5.5Kg ventilator - Flight 60 with the advanced B-LEV (Bi-Phasic) mode maintains ICU level of care during transport.

Integrated Nebulizer Port – Synchronized and volume compensated nebulizer port provides excellent patient's safety.

Flight 60 provides patient with a reliable, easy to use and functionality-rich ventilator.

Goals

Objectives: Nourish and develop strategic partnerships (such as OEM and technology transfer), in addition to establishing a global distribution network.

Target businesses: Set worldwide distribution channels for our ventilators in hospitals, home care, transport and long-term care market segments. Develop strategic partnerships on commercial and technological levels.

Target Countries: Worldwide.

GlucoMe Ltd.

Category: Medical Devices, Healthcare IT

Sub-category: Diagnostic & Monitoring, Telemedicine, mHealth, Decision Support System

Therapeutic Area(s): Endocrinology, Diabetics

Company Status: Initial Revenues



GlucoMe

www.glucome.com

Company at a Glance

GlucoMe™'s vision is to simplify diabetes management and treatment in order to improve outcomes and reduce costs.

GlucoMe™ provides an ecosystem that empowers and connects the patient, caregivers, healthcare providers and payers. Its comprehensive platform combines diabetes monitoring hardware, mobile software and big-data cloud computing infrastructure.

The GlucoMe™ solution enables better integrated treatment, higher compliance, improved HbA1c levels and reduced health care costs.

Technology & Product(s)

GlucoMe™ Blood Glucose Meter

A wireless meter (patent-pending) that communicates blood glucose measurements to any mobile device. The GlucoMe™ meter works with both iOS and Android platforms and with any smartphone model.

GlucoMe™ Insulin Pen Monitor

Addresses the challenges of insulin delivery and treatment compliance. Insulin intake data is harnessed and communicated to the user's mobile device via wireless acoustic communication, and recorded on the GlucoMe™ mobile app.

GlucoMe™ Mobile App

Serves as a personalized diabetes management system. The app gathers the patient's clinical information automatically and evaluates it to provide comprehensive smart data analysis. Together with a full set of supportive tools and actionable insights, the GlucoMe™ app closes the gap between the patient's self-management, the caregiver's supervision and the doctor's professional support.

GlucoMe™ Diabetes Management System

A web-based big-data solution for healthcare professionals. The system enables real-time clinical information sharing, and provides comprehensive data analysis and clinical decision support.

Goals

Objectives: Find business partners.

Target businesses: Distributors, telemedicine providers.

Target Countries: European countries.

Guide In Medical

Category: Medical Devices

Sub-category: Endoscope and Accessories,
Disposables & Implantable

Therapeutic Area(s): EMS – Emergency Medicine Services,
ICU – Intensive Care Unit, Respiratory, General Surgery

Company Status: Clinical trials



www.ngt3vc.com/guide-in-medical

Company at a Glance

Guide In Medical is a medical device company engaged in the respiratory field, developing a guided intubation device. The system enables a clear identification of the trachea, fast, accurate and safe intubations even in difficult situations where visualization of the trachea is limited.

Guide In Medical secured \$750K in 2015 from NGT3VC and the Israeli OCS and licensed the technology from Hadassah Medical Center and The Hebrew University of Jerusalem.

The company successfully completed 2 preclinical cadavers' studies, enabling it to reach prototype design freeze and initiate manufacturing process. First clinical study and CE submission are planned for the end of 2016.

The company is intended to develop the product until market approval, while seeking collaboration with a strategic player.

Technology & Product(s)

Guide In Medical is developing an external disposable signal source. The signal source is placed upon the patient's neck and transmitters signal towards the trachea. Video devices which are in the market are capable of detecting the signal, which comes back only from the trachea and not from the esophagus.

The device is an "add on" to intubation video devices which are in the market. The device enables to distinguish the trachea from the esophagus, guide the clinician to the correct position of the trachea fast and accurately.

Guide In Medical's competitive advantage is the ability to recognize the trachea's location even in situations of lack or limited visualization, where current intubation devices fail to do so.

Goals

Objectives: Finding partners, distributors and suppliers.

Target businesses: Hospitals, distributors, partners and suppliers.

Target Countries: EU, USA, Canada, Asia (China and Japan).

HealthWatch

Category: Medical Devices, Healthcare IT

Sub-category: Diagnostic & Monitoring, Telemedicine

Therapeutic Area(s): Cardiovascular, Respiratory,
ICU – Intensive Care Unit, General Health

Company Status: Initial Revenues



www.personal-healthwatch.com

Company at a Glance

HealthWatch Ltd. is a medical device company, dedicated to developing next generation wearable monitoring solutions, designed to enhance personal safety and reduce risk for general care patients. Using emerging connectivity technologies, the products seamlessly and transparently secure personal health around the clock, to immediately notify both patients and medical professionals when an emergency is sensed. HealthWatch's innovative continuous monitoring systems represent a breakthrough in wearable heart-sensing textile electrodes technology (3-15 lead ECG) - all integrated into simple everyday garments, enabling early detection of patient deterioration, inside or outside the hospital.

Market Potential: HealthWatch's solutions offer exciting new revenue streams, with total available market potential of more than \$35B. Our patented platform technology has wide market application.

The company initially targets the cardiac market, supporting in- and out-patient monitoring, preventive medicine, patient follow-up programs and homecare telemetry. Future applications will provide safer and more comprehensive monitoring of active elderly, pregnant women, and first responders. In the new medical insurance accountable care environment of capitation - caregivers can now effectively monitor patients remotely, while reducing hospital readmission rates and cost of care.

Technology & Product(s)

- **Sensing:** hWear™ (Healthwear) are heart-sensing seamless garments, featuring embedded digital textile electrodes, for continuous vital sign monitoring, that allow wearers to remain comfortable and enjoy complete freedom of movement. hWear™ are ideal for use in hospitals, by heart attack survivors at home, or for health and peace-of-mind - all without adhesives or shaving preparations. The garments are machine-washable, and capable of sensing 3-15 lead ECG and other bio-signals, such as activity, motion, falls and respiration.
- **Alerting:** MasterCaution™ monitor-and-control device attaches to the garment's side pocket. MasterCaution™ utilizes sophisticated signal processing algorithms, accurately analyzing the wearer's vital signs in real-time, as well as indicating trends over time. Processed data of actual ECG signals, cardiac events such as arrhythmias and ischemia, respiratory abnormalities, sudden patient falls or lack of motion - is wirelessly sent to the wearer's smartphone and transmitted to the Cloud. Automatic alerts are then dispatched to assigned medical professionals and standard telemetry or remote monitoring services. MasterCaution™'s delivery of actionable data in real-time, empower both patients and caregivers, enabling early identification of severe conditions, before they become life-threatening.

Goals

Objectives: Sales, Strategic Partnerships, Distributors.

Target businesses: Medical Distributors and Service Tele-monitoring Companies.

Target Countries: Worldwide.

Hip Hope Technologies

Category: Medical Device

Sub-category: Medical Equipment, Diagnostic & Monitoring

Therapeutic Area(s): Orthopedic, Rehabilitation

Company Status: Clinical trials



www.Hip-Hope.com

Company at a Glance

Hip Hope Technologies Ltd. (HHT) is the developer of Hip Hope™, a revolutionary wearable device, intended to reduce fall impacts causing hip fractures in seniors suffering from conditions such as low bone density (osteoporosis) and loss of balance related fall events. Hip fracture is the common most severe fracture among elderly people, associated with extremely high rates of mortality and morbidity. Hip Hope™ belt-shaped device incorporates a highly advanced fall detection system, comprising a unique set of sensors and fall detection logic. Once an impending collision with ground surface is identified, the system activates two fast deploying airbags that radically attenuate fall impact. The device will provide additional functionalities, such as: Remote fall alert transmission, ongoing motion and activity data logging, built-in emergency-distress button, and GPS locator. HHT management team and advisory board members are characterized by their vast professional and managerial experience. HHT teamed up with leading medical and nursing centres, in performing field research and testing of the device. HHT is ISO 13485 certified and obtained CE-mark and FDA listing for Hip Hope™. Beginning of Hip Hope™ sale is scheduled for Q1/2017.

Technology & Product(s)

Hip-Hope™ is a wearable device implementing groundbreaking technology. The device is designed as an esthetic belt, worn conveniently around the user's waist, over the clothing. An advanced multi-sensor-type fall detection system activates fast deploying airbags, once an impending collision with ground surface is detected. The inflated airbags wrap the hips, while radically attenuating fall impact and reducing the likelihood of impact-related injuries. Hip-Hope™ is a composite product, employing diverse technologies in fields such as electronics, DSP, software and algorithms, pneumatics, airbag technology and wearable device industrial design. The product's inventive set of sensors, system logic and algorithm make it possible to reliably distinguish between real falls and misleading fall-like events. Major effort has been invested in achieving senior-compliant design goals, such as convenience, user friendliness, aesthetics and automatic operation, in order to secure user adoption and compliance. Hip-Hope™ will also provide the users and their caretakers with significant added-value functionalities, such as: Remote fall-event alert, motion data logging, built-in emergency button, and GPS locator. Beginning of Hip Hope™ sale is scheduled for Q1/2017.

Goals

Objectives: Introduction to potential strategic partners such as: medical service providers, distributors and potential customers.

Target businesses:

- Elderly Care Facilities, Assisted Living Facilities, Retirement Homes and Senior Housing.
- Medical centers, Hospitals and Rehabilitation centers.
- Telehealth and Smart Home product service providers.
- Home Health Emergency service providers.
- Home Care providers.

Target Countries: We aim at the global market and in particular - Western Europe and the US. Our first priority target markets are: Germany, UK, Benelux and Italy.

Hisense Ltd.

Category: Medical Device

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): Respiratory

Company Status: Revenue Growth



www.hisense.co.il

Company at a Glance

Hisense Ltd. is a privately held, medical device company active in development, manufacturing and marketing of health monitoring baby products. The company is active in detection and prevention of sudden infant death syndrome (SIDS) being the leading cause of death in basically healthy infants up to one year of age.

Company's products meet the stringent requirements and needs of the institutional and private sectors and are used by parents and hospitals around the world.

Hisense Ltd. is present in over 30 countries through its subsidiaries and exclusive international distributors.

The Company is ISO 9001 and ISO 13485 (medical devices) approved company and is regularly audited by LNE (GMED), a European Notified Body, to support these approvals.

With over 24 years of experience in baby products and numerous successful patents, we constantly seek new ways to make parenting easier and safer.

Technology & Product(s)

Babysense is a highly sensitive non-touch baby Breathing Monitor intended for detection of respiratory distress and cessation (apnea) in infants. It constantly monitors baby's breathing micro movements through the mattress during baby's sleep and gives an alert to caretakers if breathing stops or becomes irregularly slow, giving critical time to intervene. A quick response can make the difference between something minor and a critical situation.

Babysense is the original and first-to-market monitor in its kind. Babysense was developed in view of the dangers that infants may face in hospitals and at homes associated with sudden infant death syndrome (commonly known as SIDS and Cot/Crib Death).

Babysense monitor is highly effective and has helped protecting over 1,000,000 babies from SIDS around the world. It provides a vital measure of protection, which, when combined with safe sleeping precautions provides safety and peace of mind.

Babysense is clinically proven and medically certified. It is approved to the Medical Devices Directive 93/42/EEC and is listed as Medical Device in Europe, Israel, Australia, Japan, Korea, Canada, etc.

Goals

Objectives: Penetrating Babysense product to the Target Countries.

Target businesses: Distributors, Manufacturers, Investors, Strategic Partners.

Target Countries: Germany, UK, France, Italy, Spain, Benelux, Denmark, Sweden, Austria, Romania, Bulgaria, Baltic countries, Russia, CIS countries, India, Singapore, S. Korea, Malaysia, Thailand, Vietnam, Taiwan, Philippines, Mexico, Brazil, USA, Canada, Turkey, S. Africa.

IceCure Medical Ltd.

Category: Medical Devices

Sub-category: MIS – Minimally Invasive System

Therapeutic Area(s): Women's Health, Oncology

Company Status: Initial Revenues



www.icecure-medical.com

Company at a Glance

IceCure Medical is an Israeli company that develops and markets minimally invasive cryoablation therapies for women's health and other areas. Our proprietary IceSense3™ system provides minimally invasive, in-office definitive treatment for breast tumors, both benign and breast cancer ⁽¹⁾.

IceCure sells its products in the U.S (both direct and by distributors through its subsidiary IceCure Medical, Inc. having its office in Memphis, Tennessee. Among our U.S clients are breast centers in reputable institutions as well as private clinics operated by breast surgeons and radiologists. In other geographies, IceCure uses specialized distributors that provide clinical and technical sales support in Asia and Europe.

IceCure has FDA and CE approval for broad benign and malignant indications. The company is also in advanced regulatory process in China with the CFDA as well as other Asian and South American countries. Thanks to its unique and innovative technology, IceCure participate in several clinical studies for treatment of other indications such as lung cancer, Kidney cancer and breast cancer. The company also develops a product for treating uterine fibroids.

With the global trend of taking procedures from the operating room to the office environment and decreasing their costs, IceCure's innovation brings the future to the present!

⁽¹⁾Under clinical studies in the U.S and Japan

Technology & Product(s)

Cryoablation is a minimally-invasive ultrasound /CT guided treatment that uses extreme cold to freeze and accurately destroy diseased tissue within the tumor zone. The ablated tumor becomes necrotic and as such, shrinks and absorbed by the immune system. Cryoablation exists more than 2 decades and has been successfully used in various application based on slow, gas-based technology. IceCure uses liquid-Nitrogen based technology which is more compact, faster and more efficient.

IceCure sells the IceSense3™ system in the U.S since mid-2011 for the treatment of benign breast tumors under CPT code 19105, with support of the American Society of Breast Surgeons (ASBS). Recently, clinical results from a study of treatment of small breast cancer tumors were published, showing no cancer recurrence after follow-up period of up to 6 years. IceCure intends to continue with more U.S and international studies in this promising direction.

The procedure is a safe and effective treatment option that has the following characteristics:

Performed by one physician • An office procedure • Local anesthesia • Can be completed in 5–15 minutes • No pain • No scar, superior cosmetic results • Short recovery time • Promising treatment for small breast cancer tumors⁽¹⁾

⁽¹⁾Under clinical studies in the U.S and Japan

Goals

Objectives: Expand sales in Europe, Asia and other countries, use platform to enter new areas.

Target businesses: Women's health, interventional oncology, general surgery.

Target Countries: On top of the U.S, Europe, China, India, Latin AmericaPhilippines, Mexico, Brazil, USA, Canada, Turkey, S. Africa.

InMode by Invasix

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Dermatology and Aesthetics

Company Status: Revenue Growth



Company at a Glance

InMode delivers innovative, cutting-edge radio-frequency (RF), laser and pulsed light technologies for in-demand aesthetic procedures.

Two decades ago our R&D team were critical in developing state-of-the-art light, laser, and radiofrequency devices, thereby launching and shaping the industry

We offer the most exciting and effective clinically proven aesthetic solutions through a wide range of state-of-the-art products

Our technology continues that legacy in providing superior satisfaction for both the patient and the practice.

Technology & Product(s)

InMode has revolutionary non-invasive and minimal invasive options.

From the revolutionary BodyTite device featuring RFAL (Radio Frequency Assisted Liposuction) technology, to its fractional Fractora skin resurfacing, skin tightening (Forma&Plus), ultra-fast diode hair removal (Diolaze), peak power photofacial for skin pigmentation and vascular lesions (Lumecca), and cellulite reduction/body contouring (BodyFX).

With InMode you may choose all or a combination of the most in-demand applications based on your unique patient demographics.

Goals

Objectives: To become leader company in the Aesthetic medicine.

Target Countries: EMEA, Special focus on middle east.

INOVYTEC MEDICAL SOLUTIONS Ltd.

Category: Medical devices, Healthcare IT

Sub-category: Medical Equipment, Telemedicine

Therapeutic Area(s): EMS – Emergency Medicine Services, Cardiovascular, Respiratory

Company Status: Initial Revenues



www.inovytEC.com

Company at a Glance

InovytEC is engaged in the design; development and manufacturing of essential critical care solutions for use in out-of-hospital environment. Our innovative devices are designed to be used by first responders in order to administer effective first-aid treatment to persons undergoing medical emergency events.

We aim to save lives at the scene by spreading our cutting edge technology which represents the next generation of out-of-hospital medical emergencies treatment. Our solutions enable to address respiratory, cardiac and CNS failures that are untreatable by the currently available solutions at the first curtail minutes of the medical emergency event.

InovytEC is led by a team of highly-experienced executives and R&D engineers, and supported by internationally-recognized experts in emergency medicine, intensive care and cardiology.

Technology & Product(s)

Our devices:

The Lubo™ is a single-use, non-invasive airway device which imitates mechanically the well known 'Jaw-Thrust' maneuver. Lubo allows any first responder to manage airway by a simple and easy to use device.

In addition, the Lubo allows neck-free immobilization contributing to airway management in patients suspected of cervical spine injury. Lubo allows immobilizing the cervical spine in trauma cases, without pressure on the carotid and jugular veins and without increasing the ICP (Intracranial pressure) in the skull. Lubo started sales with CE, FDA, Anvisa, CFDA, TGA, KFDA clearances.

The SALI™ is a family of products is InovytEC's answer to the new generation of out-of-hospital respiratory and cardiac critical care. Self-contained, automated, cloud-connected, simple-to-use, reinforced with full walk-through-instructions.

SALI supports the ability of any first-responder to treat and monitor a full A-B-C (Airway, Breathing, and Circulation) with CPR and real time data communication to any remote emergency center.

The VentWay™ is a family of lightweight (1.1Kg or less) small size mechanical ventilators, designed for out-of-hospital critical care and oxygen therapy in field conditions and during transit. This innovative ventilator perfects the standard of care in military medicine, home care environment and transport medicine. The technology of multi-functionality along with light-weight and portability features, positioning VentWay™ as the optimal solution for various acute respiratory emergencies.

Goals

Objectives: To have InovytEC's innovative solutions placed in out-of-hospital surrounding and used by first responders in civilian, disaster management and military markets.

Target businesses: Strategic distributors and partners.

Target Countries: Europe, Asia, North America.

Integrity Applications Ltd.

Category: Medical devices

Sub-category: Medical Equipment, MIS – Minimally Invasive System

Therapeutic Area(s): Diabetes

Company Status: Initial Revenues



integrity
applications

www.integrity-app.com

www.glucotrack.com

Company at a Glance

Integrity Applications has developed a non-invasive blood glucose monitor. The device utilizes a patented combination of ultrasonic, electromagnetic, and thermal technologies which measure three distinct criteria to provide a glucose measurement. GlucoTrack enables diabetics to measure their glucose levels without drawing blood. A small sensor clips comfortably to the ear lobe while blood glucose level is calculated using a proprietary algorithm and displayed on hand held device the size of a smart phone. GlucoTrack removes the two most significant barriers to frequent monitoring of blood glucose levels by diabetics: pain (the device is non-invasive) and cost (no disposables are required). All diabetics would benefit from a device that does not require pricking their finger and draw blood each time they want to measure blood glucose level. Integrity Applications' GlucoTrack model DF-F has been proven for safety and performances for patients in clinical studies conducted by third party, under the supervision of leading diabetes authorities at the Soroka University Medical Center in Israel. The upgraded device has gained a CE-Mark approval.

Technology & Product(s)

GlucoTrack is battery-operated and includes a Main Unit (MU), which contains display and control features, as well as transmitter, receiver and processor, and a Personal Ear Clip (PEC), which is clipped to the earlobe and contains sensors and calibration electronics. The device is small, light and easy to use and handle. The Main Unit can be shared by up to three users (in model DF-F), although each user requires his/her own (individually calibrated) PEC. The device includes a USB port for data downloading (enables off-line analysis), as well as battery recharging.

GlucoTrack model DF-F main features:

- Uses three different technologies simultaneously to increase accuracy
- Reliable results
- Complete set of data for each reading (user's name/date/time/glucose level)
- Long term of calibration validity
- Provides spot measurements
- Visual and verbal glucose readings
- Main Unit supports up to three users
- Up to 1000 recent readings per user
- Comparable to a smart phone in size and weight
- Readings history data in tabular and graphic formats
- USB communication for easy data downloading for back-up storage and analysis
- User Friendly: easy to operate, easy to read data, large color touch screen
- Repeatable audible result
- Reduced life cycle cost (less expensive than finger prick device in long term)

Goals

Objectives: Meet the suitable distributors with marketing ability in the territory.

Target businesses: Distributors within the arena of medical devices for diabetes.

Target Countries: Worldwide.

Medasense Biometrics Ltd.

Category: Medical Devices

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): Pain Management

Company Status: Regulatory Approval



www.medasense.com

Company at a Glance

Medasense meets the clinical need to objectively assess pain.

Pain affects quality of life for millions of patients. Unmanaged pain delays recovery, increases morbidity and mortality, and overburdens healthcare resources. Objective pain monitoring, which is believed to become a standard of care, will revolutionize pain management by enabling optimization and personalization of pain treatment and thus, contribute to better clinical outcomes.

Medasense's breakthrough platform technology is based on artificial intelligence algorithms and signal processing. It enables objective, non-invasive, and continuous assessment and monitoring of pain level.

The patented technology was validated in trials with hundreds of patients, and was reported to be superior to existing technologies or methodologies by the most important scientific journals.

Medasense's flagship product is PMD-200™. An intraoperative pain monitoring system for anesthetized patients that are unable to communicate their pain.

Technology & Product(s)

PMD-200™ is an intraoperative pain monitoring system for anesthetized patients.

The need: During general anesthesia, a patient's body reacts to painful stimuli – nociception. This is currently hard for clinicians to evaluate and consequently, patients may be given too little or too much pain medications. This may cause various clinical complications that extend post-op recovery time and length of stay, increase costs and affect patient satisfaction.

The solution: PMD-200™ objectively and reliably quantifies pain (nociception). The system helps to guide the analgesic administration, and enable faster response time through earlier detection of an undesired trend.

How it works: Medasense's technology combines a non-invasive sensing unit and a monitor:

Sensing – a non-invasive finger probe continuously acquires pain-related physiological signals through four sensors.

Analyzing – artificial intelligence algorithms and signal processing identify and analyze changes in pain-related physiological patterns.

Grading – the information is presented on the PMD-200™ bedside monitor as a real time, personalized index – the NoL™ (Nociception level Index) that varies from 0 (no pain) to 100 (extreme pain).

Goals

Objectives: Launch of PMD-200 pain monitoring system for operating rooms. Find distributors.

Target businesses: Hospitals, Distributors, and Health Insurance.

Target Countries: UK, Germany, France, Netherlands, Belgium, Austria, Switzerland, Denmark, Sweden, Norway, USA.

MediTouch

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Neurology and Degenerative Disease, Neuroscience, Orthopaedic, Paediatrics, Rehabilitation

Company Status: Revenue Growth



www.meditouch.co.il

Company at a Glance

MediTouch was established in 2004 with the aim of developing and distributing innovative physical rehabilitation solutions for hospital, community clinic and home care use.

MediTouch firstly targeted hand rehabilitation indications and launched its HandTutor™ system with CE and FDA certification in 2008. The HandTutor™ system is now used worldwide in major rehabilitation facilities, private occupational and physiotherapist practices and by home care patients.

In 2011 MediTouch launched three new Tutor products. Firstly, the ArmTutor™ allows for evaluation and virtual functional task evaluation of the arm including the shoulder and elbow. Secondly the LegTutor™ was introduced to allow evaluation and virtual functional task treatment of the hip and knee. Finally, the 3DTutor™, a wireless sensor was introduced. The 3DTutor™ can be positioned on several parts of the body and compliments the ArmTutor™ and LegTutor™ to give complete upper and lower extremity evaluation and treatment solutions, including leading TeleRehabilitation services based on the MediTutor™ software.

In 2014 MediTouch launched The BalanceTutor™. Its new technology allows the therapist to create postural perturbation such as a slip or a trip. Its advanced technology utilizes the platform's movement in a medial/lateral and forward/backward direction while the patient is standing, walking or running allowing customized postural control practice in the specific gait phase that the therapist chooses to focus on. This allows for a vast range of physical therapy indications. It is the only rehabilitation system that employs an advanced 4D perturbation patented treadmill, multiple force and movement sensors and customized motivational video games.

Technology & Product(s)

MediTouch develops Physical Rehabilitation Solutions based on hardware, dedicated rehabilitation software and physical rehabilitation clinical know-how. The solution is used by OTs and PTs in rehabilitation clinics both inpatient and outpatient, in community physical and occupational therapy clinics and by home users, worldwide. The MediTouch system uses computerized games enabling the therapist offer the patient more opportunities and environments both at the clinic's and at home, to practice repetitive functional movements. MediTouch has also introduced a robotic dynamic balance trainer system that uses the proven principle of perturbation. All systems provide capture and recording of the quantitative data concerning the rehabilitation process and allow objective follow up to ensure therapy accountability.

Goals

Objectives: Establish and support a worldwide distribution network.

Target businesses: Physical Rehabilitation.

Target Countries: Worldwide.

Meditrac Ltd.

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Orthopedic

Company Status: Revenue Growth



www.meditrac.co.il

www.meditrac-us.com

Company at a Glance

Meditrac is the manufacturer of the only 3D traction devices for back and neck pain. Coupled with our proprietary treatment concept, "Traction on the Move", Meditrac encourages patients to be physically active while receiving decompression to the spine. With more than 20 years in the market and above 85% recovery rate, Meditrac decompression units are an alternative to surgery to thousands of patients. Now expanding globally we are looking for sales representatives and regional distributor to join our family!

Technology & Product(s)

Developed by a team of orthopedic surgeons, Meditrac's solution combines the benefits of portable decompression therapy with freedom of movement to deliver immediate pain relief and rehabilitation. Meditrac products are intelligently designed to outperform traditional traction devices, braces and decompression tables using 3 Dimensional decompression: vertical, horizontal, symmetrical and asymmetrical, allowing for complete freedom of movement during treatment. This allows patients active rehabilitation treatment that effectively increases blood circulation to the injured area, allowing for an accelerated healing process. More than 85% recovery rate is reached within two weeks of 15-to-30 minute daily treatment sessions.

Meditrac now offers healthcare professionals, clinics and wellness centers to join our new Partner Program. Our program has three main goals:

1. Generate a new growth channel for our partners through dedicated marketing campaigns
2. Attract more clients to partners' clinics for either a full treatment program or a onetime adjustment/ training session
3. Promote Meditrac's products for home care use, with higher clinical outcomes

Main benefits:

- Practice growth
- High patient satisfaction
- >85% recovery rate
- Short 15-30 minute treatment session
- Ability to treat patients simultaneously
- Do not occupy any floor space
- No power source required
- Maintenance-free
- One size fits all
- Produced with finest quality materials

Goals

Objectives: We are looking for regional distributors and sales representatives.

Target businesses: Distributors, Sales representatives, manufacturers' representatives, Orthopedic Centers physical therapy & rehabilitation centers.

Target Countries: Europe, Brazil, Korea, USA, Asia & Australia.

Mennen Medical & MTRE

Category: Medical Devices

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): ICU- Intensive Care Unit, Cardiovascular, Pediatrics, Neuroscience, General Surgery

Company Status: Revenue Growth



www.mennenmedical.com

Company at a Glance

Mennen Medical Ltd. is a leader manufacturer in patient monitoring, diagnostic instrumentation, clinical information systems for hospital based cardiac catheterization, targeted temperature management (cooling and warming) and a non invasive solution for measuring bilirubin in neonates.

Mennen Medical also provides its unique technologies and services to other medical devices manufactures in the form of OEM or private label cooperation.

Fully owned by Mennen medical Group: MTRE specializing in target temperature management and Gerium Medical that is specializing in non-invasive jaundice measurement.

Technology & Product(s)

1. Targeted Temperature Management- Non-Invasive Cooling and Warming Systems:
CritiCool (Therapeutic Hypothermia ICU), CritiCool Pro, Allon (Maintenance of Normothermia - OR), CliniLogger (collecting data during the procedures for studies and maintenance).
Technology: Fully automatic servo-controlled labor free system, Very precise and stable temperature management (core and surface temp sensors), Tap water based system, Disposable wraps (wide variety of sizes - for all types of patients), Light weight machine (35 Kg), Silent operation, Connectivity to patient monitor (unique in the market), Transport capability (unique in the market).
2. BiliCare: a non-invasive device for measuring bilirubin in neonates.
3. Cardiac Catheterization: Horizon XVu Hemodynamic System.
4. Electrophysiology: EMS-XL System.
5. Patient Monitoring Systems: Vitalogik Monitors Series, Central Station, Network Connectivity, Remote Monitor, Modular Patient Monitor, Dual Channel EEG and aEEG.
Technology: Display all Vital Signs, Non Invasive Model includes: HR/Resp/SpO2/NIBP/Temp, Invasive Model provides additional parameters: 2/4 BP, CO, Customizable to meet the user's needs, Connectivity between bedside monitors, HIS, LIS and WEB access.

Goals

Objectives: 2B Opportunities.

Target businesses: Distributors and OEM Companies.

Target Countries: Worldwide.

Mizra Medical

Category: Medical Devices

Sub-category: Medical Equipment, Disposable & Implantable, OTC – Over the Counter

Therapeutic Area(s): General Health, Urology, Orthopedic, Pediatrics, ENT – Ear, Nose and Throat

Company Status: Revenue Growth



www.mizramedical.com

Company at a Glance

Mizra Medical is a manufacturer of High quality dip latex products, Medical disposable products, male external catheter, urology accessories products, Monofilament test, Developing new produces, ISO 9001 13485 CE FDA certified. We welcome OEM. Mizra Medical provide High quality products and service

Technology & Product(s)

High quality dip latex products, Medical disposable products, male external catheter, urology accessories products, Monofilament test, Developing new produces, ISO 9001, 13485, CE FDA certified.

Goals

Objectives: Contact with decision making peoples, Distributors, hospitals, OEM.

Target businesses: Distributors, hospitals, OEM.

Target Countries: All countries.

Motorika Ltd.

Category: Medical Devices, Healthcare IT

Sub-category: Medical Equipment

Therapeutic Area(s): Hospital Units, Clinics

Company Status: Revenue Growth



Company at a Glance

Motorika is a worldwide leader in design, manufacturing and marketing of innovative, high end robotic based rehabilitation solutions. Motorika's mission is to provide advanced, personal rehabilitation solutions for patients suffering from neurological disorders or orthopedic injuries. Our Solutions are designed to provide personalized adaptive treatment, which is based on accurate online measurements of patient's capabilities in combined with an advance software knowledge-based control.

Technology & Product(s)

Motorika products offering: High level of Upper and Lower Extremities Re-training Robotic and Biofeedback Platform; Adaptive Personal Rehabilitation Programs; Efficient Training capabilities including Neuromuscular Facilitation and Audio and Visual Feedback.; Patient Specific Monitoring of patient trend; Motorika's advance products include:

ReoGo – an Upper Extremity 3-D Robotic Training platform combined clinical expert system and functional oriented therapy.

- Portable, User friendly, Intuitive Software
- Objective assessment of patient upper limb movement
- Efficient Personalized Therapy – 3-D movements by advance Robotics arm
- Unique operational modes – Passive via assisted Active up to Full Active
- Functional exercises combine distal and proximal muscle synergy
- Unique Exercises and clinical interactive programs increase patient engagement and motivation
- Fits wide spectrum of Neurological and Orthopedics patients at different stages of recovery
- Accurate fit process to minimize patient compensations
- Smooth and fluent movement
- Study reliable proven treatment efficiency
- Progress training based on 10 years data experience
- Record and max. exercises fitting to individual patient

ReoAmbulator – Advance high level gait training platform combined Biofeedback and neuromuscular facilitations.

- Allows Natural Gait Pattern
- Wide spectrum of patients – Various ages and diagnosis (SCI, CVA, MS, Parkinson, THR, TKR, Sports injuries, CP)
- Increased motivation by integrating VR-multitask motor and cognitive training,
- Allows high level of gait coordination training
- Active mode of training – RA Enhance sensorimotor learning using auditory and visual feedback,
- Accurate Verbal Instructions
- Real Time Audio/Visual Biofeedback
- Patient Trending
- Re-Educate & Build Patient's Confidence
- Faster Recover

Goals

Objectives: Leverage the growing business and business development.

Target businesses: Hospitals, clinical services, rehabilitation centers, therapists, distributions.

Target Countries: APAC, EMEA, Latin America.

MST – Medical Surgery Technologies

Category: Medical Devices

Sub-category: Medical Equipment, MIS – Minimally Invasive System, Endoscope & Accessories

Therapeutic Area(s): Gastrointestinal, Women's Health, General Surgery

Company Status: Initial Revenues



www.mst-sys.com

Company at a Glance

MST – Medical Surgery Technologies Ltd. is commercializing AutoLap®, an image-guided laparoscope positioning system for minimally invasive surgical procedures.

Technology & Product(s)

MST – Medical Surgery Technologies Ltd. is commercializing AutoLap®, an image-guided laparoscope positioning system for minimally invasive surgical procedures. During laparoscopic procedures, a surgical assistant is required to hold and adjust the angle of the laparoscope so that the surgeon can see where he or she is working.

The need for two operators to work two separate systems as one seamless unit is a major challenge in laparoscopic surgery. Having an assistant holding the laparoscope is distracting and cost inefficient and also results in unstable images – a significant distraction particularly with more powerful and sharper next generation HD/3D laparoscopes. Utilizing advanced image analytics and a user-friendly laparoscope positioner, AutoLap® offers the surgeon full and natural control of the laparoscope and the ability to fully focus on the task at hand. For healthcare providers AutoLap® offers cutting-edge surgical technology for reducing OR costs and driving revenues – at a fraction of the cost of large robotic systems. These cost savings combined with the competitive price of the system facilitates a rapid payback period.

Key Benefits:

- Minimizes surgeons interactions during procedure (can facilitate solo surgery)
- Simple control interface for short learning curve
- Reduced average procedure time through improved workflow (e.g., fewer lens cleaning)
- Reduced costs through optimized staff utilization (e.g., scheduling, fewer injuries)
- Seamless OR integration: uses existing equipment (surgical tools, beds and imaging systems), small OR footprint, easy set-up

Goals

Objectives: Expanded sales of AutoLap® in Europe and the U.S.

Target businesses: Distributors ,hospitals, surgery clinics, manufacturers for marketing partnerships and other collaboration.

Target Countries: Germany, France, Scandinavia, U.S.

neoLaser

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): General Surgery, Peripheral Vascular, Orthopaedics, Neuroscience, ENT – Ear, Nose and Throat, Women's Health, Oncology, Dermatology & Aesthetics, Veterinary, Oral & Dental Care, Paediatrics, Pulmonary

Company Status: Revenue Growth



www.neo-laser.com

Company at a Glance

NeoLaser designs, manufactures and distributes medical laser products, offering top-notch quality and world-class design, providing superb performance and functionality, flexibility and modularity, all at an affordable cost. neoLaser's products support a variety of high volume applications including Vascular, Proctology, Spine/PLDD, ENT and endoscopic surgery as well as Aesthetic procedures. Founded by seasoned veterans of the medical laser industry, neoLaser brings the highest engineering, marketing and design knowledge. Quality is the focus of our company and products. From component selection, through work processes, to final thorough inspection, neoLaser takes great care to ensure that our products will conform to the most stringent quality standards, and strive for continuous improvement. The company is ISO13485 certified, holds both CE mark and FDA clearance for its high-end medical laser systems. neoLaser is currently in strong revenue growth with CAGR of over 100%, a growing global installed base and over 30 distribution partners worldwide. The neoV system is gradually becoming a benchmark of design and clinical excellence and is featured in surgical master classes and courses.

Technology & Product(s)

The neoV Series offers a variety of wavelengths and applications: The neoV1470 and neoV980, with 12 Watts and 28 Watts of 1470nm and 980nm respectively, offer the latest state of the art unit for Endovascular and Proctology treatments, including unique surgical probes - the CORONA 360, circular emission, the CORONA Fistula Probe and the CORONA Hemorrhoid Probe. In addition, special Orthopedic/PLDD Kits are available for herniated disc treatment, enabling superb results through a minimally invasive surgical technique. In ENT, the neoV980 facilitates a wide variety of surgical interventions, including otology interventions, such as stapedotomy, trans-nasal procedures such as turbinate reduction, polyps, HHT, and also laser assisted tonsillectomy. The neoV1470 enables precise ablation and excision for airway procedures. Additional applications for neoLaser's platform include a wide array of aesthetic procedures - laser assisted lipolysis leveraging the unique precision of the neoV1470, nail fungus and wart treatment with the neoV1064, and spider vein coagulation with the powerful neoV980.

neoV - Good Things Come in Small Packages.

- Wavelength versatility: neoV1470, neoV980, neoV1064
- World-class design and high quality cooling technology
- Smallest 28Watt system on the market
- Affordable Cost, ease of use, portability, and reliability

Goals

Objectives: Growth revenue through build-up of global distribution, OEM partners, and direct sales.

Target businesses: Distributors and OEM partners in multiple therapeutic areas (Vascular, Proctology, Spine, Aesthetic, Dental).

Target Countries: Global - Europe, US, Canada, Asia, Australia, South America, Africa.

Neuronix Ltd.

Category: Medical Devices

Sub-category: MIS – Minimally Invasive System

Therapeutic Area(s): Neurology and Degenerative Diseases

Company Status: Initial Revenues



www.neuronixmedical.com

Company at a Glance

Established in 2008, Neuronix is a privately held medical device company with headquarters in Israel, corporate offices in the US and a knowledgeable European sales team. Neuronix has developed the patented NeuroAD System, the only proven, non-pharmaceutical, non-invasive treatment for patients diagnosed with Alzheimer's Disease (AD), which combines cognitive training and transcranial magnetic stimulation (rTMS) to increase cognitive capabilities of AD patients. The CE-marked NeuroAD System is currently available at sites throughout Europe and Israel.

Technology & Product(s)

The NeuroAD System is the only proven, non-pharmaceutical, non-invasive treatment of Alzheimer's Disease (AD). The combination of TMS and cognitive training results in rapid, sustained improvement in cognitive function and increased daily living function for patients diagnosed with AD. The NeuroAD System has been tested across multiple worldwide clinical trials, yielding noteworthy improvement in ADAS-Cog scores with sustained results. This treatment may also be used in conjunction with existing pharmacological treatments and has minimal side effects. A multi-site clinical study has been completed in the United States for the company's pursuit of FDA clearance. Commercially available to clinics in Europe and Israel, this innovative technology addresses the burgeoning problem of AD and provides a unique distribution opportunity worldwide.

Goals

Objectives: Worldwide market introduction.

Target businesses: Distribution partners and agents.

Target Countries: Worldwide.

NOAM URIM

Category: Medical Devices

Sub-category: Disposable & Implantable, OTC – Over the Counter

Therapeutic Area(s): Infection Control, Primary Care, General Health

Company Status: Revenue growth



www.noam-urim.com

Company at a Glance

Noam Urim Enterprises Ltd. is one of the largest non-woven needle punch producers in the Middle East. Established in 1967, it supplies various fabrics/substrates for medical use including: soaped sponge/gloves, antibacterial cleaning cloth, white needle punch for personal care and cloth for cosmetic applications. Among Noam Urim's clients are wet wipes manufacturers as well as clients serving the cosmetic, medical and tourism industries (hospitals, hotels etc.). Noam Urim also supplies rolled fabrics that serve as raw materials and cleaning products.

Our R&D team works closely with our clients to define and develop the perfect fiber blend for any application. The products are packaged to choice in – mother rolls, bulk packaging or private label packaging. Noam Urim manufactures fast developed, tailor-made articles.

The company is ISO 9001:2000 certified, assuring highest standards of quality for all our products we export worldwide.

Technology & Product(s)

Soaped sponge – In this unique sponge the water activates the soap or detergent. Specifically designed for personal hygiene in hospitals and other health care centers, this multipurpose wipe/sponge/substrate can be impregnated with almost any soap or detergent. The growing demand for wet wipes followed by constant upgrading and perfecting the products also results in further demand for needle punch material for dry application.

- Dry version of soaped sponge
- Lightweight
- 2 in 1, replacing separate soap and sponge
- Single-use
- Long-lasting
- Many applications: personal care, pet care, general cleaning, car care and more
- Ideal for daily use and sensitive skin.

Soaped Sponges and gloves are CE certified under **Diniclean™** by Noam Urim. Certificates also available for Private Label.

Launching at Medica 2016: **Antibacterial Wipes** – provide permanent built-in protection against bacterial growth, mold, fungi and yeast, providing long-lasting antibacterial protection that does not wash off.

Unique production procedures ensure the wipes are non-allergenic, safe, for long term use and hygienic. **Cosmetic Dots** – wipes containing dots (ranging from gentle to abrasive). **White needle punch** for hygiene purposes – produced in mother rolls, >90 sqm. **White needle punch** for gloves – 15cm width (min).

Goals

Objectives: Find distributors, alliances, clients (converters and private label).

Target businesses: Medical equipment supply, Hospital disposable, Health centers, Distribution.

Target Countries: Worldwide.

Nuvo Group

Category: Medical Devices, Healthcare IT

Sub-category: Diagnostic & Monitoring, Decision Support System

Therapeutic Area(s): Gynecology, Obstetrics

Company Status: Regulatory Approval



www.nuvo-group.com

Company at a Glance

Nuvo Group's innovative technology platform and products will improve pregnancy care by providing safe, wearable, sensor-based, and consumer-oriented products for continuous and accurate monitoring of multiple vital pregnancy data, remotely and in real-time. Nuvo's platform will give expectant mothers peace of mind, while simultaneously contributing pregnancy data to the medical community in order to facilitate the early detection of and intervention for maternal health risks.

Nuvo provides a valuable decision support system (DSS) tool for physicians to accurately diagnose and monitor symptoms that might cause severe complications earlier for both mothers and fetus, promoting early and optimal intervention by providing longer and continuous monitoring at home for both normal and high-risk pregnant women.

Nuvo's technology is expected to reduce pregnant women's hospitalization days and lower overall healthcare related costs. Nuvo innovative technologies will offer a powerful alternative to traditional CTG machines, non-stress tests, fetal well-being evaluation and fetal distress.

Ultimately, Nuvo will utilize the big data collected by the platform to predict and treat various pregnancy-related complications.

Technology & Product(s)

Nuvo's platform seamlessly integrates a revolutionary multi-modal/multi-sensor pregnancy belt which safely captures health and wellness data and is powered by a cloud-based host that provides a sophisticated signal processing algorithm and data management.

Nuvo's technology platform is unique in that it delivers safe, accurate, automatic, passive, and remote pregnancy monitoring.

Sensa (Class I, I(a)), the consumer version of the Nuvo platform, provides a simple and comfortable way for pregnant mothers to track their pregnancies and their developing babies at home and on-the-go. Sensa is connected wirelessly via Bluetooth to a proprietary smartphone application that displays features such as the baby and mother's heartbeat, the baby's sleep cycle, fetal activity, the mother's activity, and more.

PregSense (Class II, II(a)) will provide three major pregnancy solutions: for mothers (over the counter or by prescription), for medical professionals (OBGYNs, PA, midwives, etc.) and for HMOs (from hospitals to private clinics). Our proprietary software solutions will allow for a wide range of big data to be processed and analyzed instantaneously, providing up-to - the-minute insights as to the mother's and baby's health. The real-time data will include fetal heart rate, in-utero position, contractions, kicks, uterine activities. Maternal data will include the mother's heart rate, activity level, temperature, breathing, body movement and more.

Goals

Objectives: Finding partners and distributors.

Target businesses: Hospitals, distributors, partners, health insurance.

Target Countries: EU (UK, Germany, France, Scandinavia), USA, Canada, Asia (China, Japan, Korea, India).

OB-Tools

Category: Medical Devices

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): Obstetrics

Company Status: Initial Revenue



www.ob-tools.com

Company at a Glance

OB-TOOLS LTD is an Israeli based company founded in 2003. The company is a leading innovator in uterine contractions monitoring. The company is dedicated to improving the well-being of pregnant women and fetal health through the continuous development of high quality and reliable uterine contraction and fetal heart rate monitoring devices. Monitoring of fetus health helps in detecting events where timely intervention can prevent acute conditions, cerebral palsy or even fetal death.

"According to UNICEF, 80 percent of maternal deaths worldwide could be prevented if women had access to essential obstetric and basic health care services, including prenatal monitoring technology. Access to preventive monitoring technology will lower costs by mitigating adverse outcomes associated with high risk pregnancies."

- Replaces 3 Devices (IUPC, TOCO and FSE) in one, patient friendly Embrace™ Electrode
- Uterine Contraction Strength, Frequency, Duration
- Direct measurement of beat to beat variability fetal heart rate*
- Non-invasive, Wireless, Quantitative
- May be used before rupture of membrane (pre-partum and intra-partum)
- Unaffected by obesity and maternal movement
- Can evaluate true labor from false labor - reducing unnecessary admissions
- May be used for home monitoring of high risk pregnancy

Technology & Product(s)

Fetal monitoring has been available for decades. Both external fetal monitoring and internal and invasive fetal monitoring is available. Internal monitoring provides more detailed information; however, associated with infection. Internal monitors can become plugged or perforate the uterus. OB Tools has developed a new fetal monitoring device, which provides just as accurate information as internal monitors. The TrueWave Maternal Fetal Monitoring System or TrueWave MFM System, works by detecting the minute electrical signals of uterine muscle contraction and the fetal heart rate.

The monitoring technique, known as electrical uterine myography (EUM), utilizes a highly accurate and highly sensitive Embrace Sensor array, placed on Mom's belly and allows for early identification of pre-term labor and fetal heart rate along with uterine contraction information externally and wirelessly without rupture of membranes.

It is free from infection concerns of internal devices and inaccuracy problems of external devices. It is wireless and compatible with all existing monitors making adoption by hospitals both inexpensive and easy to accomplish.

Goals

Objectives: Distribute TrueWave MFM System in North America, EU and Latin America.

Target businesses: Medical Device Distributors selling into Labor and Delivery Departments.

Target Countries: US, EU, Latin America.

Peak Medical

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): ICU – Intensive Care Unit

Company Status: Initial Revenues



www.peakmedic.com

Company at a Glance

Peak Medical is a private company established in 2012. The Company develops and manufactures special innovative products for EMS, airway management, intensive care and respiratory support.

Companies have developed and continue to develop number of products for resuscitation of neonates and especially for preemies with extremely low weight. All the products do beyond what traditional devices would normally supply. All of them are based on own patents.

Most of the products are CE certificated. Peak Medical is FDA registered manufacturer.

Technology & Product(s)

Plastics, electronics, video systems, precision mechanics, 3D printing
Laryngoscopes, Video laryngoscope, Special Guides, Resuscitators

Goals

Objectives: Mass Production + license transfer.

Target businesses: Development.

Target Countries: EU, USA, Korea, Japan.

QinFlow Ltd.

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): EMS – Emergency Medicine Services, Veterinary

Company Status: Initial Revenues



www.QinFlow.com

Company at a Glance

Background: trauma and Hypothermia is a lethal combination: hypothermia in an adult trauma victim with a core temperature less than 32°C (89.6°F) is associated with 100% mortality, independent of the presence of shock, injury severity score, or volume of fluid resuscitation. Trauma is the main cause of death for ages 0–46 and 67% of trauma patients are likely to develop hypothermia. Behind QinFlow are 2 paramedics from 2 distinct elite units in the Israeli Defense Forces (IDF) that closely experienced the lethal impact of trauma and hypothermia and committed themselves to come up with an adequate solution.

Company at a Glance: Since 2008 Quality in Flow (“QinFlow”) has worked to develop and perfect an extremely efficient fluid warming technology. Leveraging this unique and patented technology, the company’s flagship product - the Warrior - provides front end search and rescue teams, critical care transport teams, ER teams, trauma centers, and operating rooms with a reliable, simple to operate, and completely portable blood and IV fluid warming device that operates flawlessly in all environmental conditions in order to fight hypothermia and help in saving lives. The Warrior has been adopted by multiple civil and defense premium accounts across the entire continuum of care, including Emergency Medical Services (EMS), Helicopter EMS (HEMS), Search and Rescue (SAR), Emergency Rooms (ERs), Operating Rooms (ORs) and Intensive Care Units (ICUs) as their preferred blood and IV warming fluid device. The Warrior’s unique ability to adequately address the distinct needs across the entire continuum of care positions it as a next generation warming device, offering better care at an improved cost of ownership.

Technology & Product(s)

The Warrior is based on cutting edge (and patented) fluid warming technology. It is a revolutionary portable blood and IV fluid warming device capable of meeting the key performance parameters expected from modern fluid warmers in prehospital and hospital settings, including:

- Instantaneous warming in all conditions: the Warrior warms fluids from practically any fluid input temperature and flow rate requirements to body temperature in just a few seconds;
- High battery capacity: the Warrior provides three to five times the amount of warmed fluids per single battery than any alternative solution;
- Low resistance to flow: the Warrior supports very low (KVO) as well as very high (200ml/min for 4–38°C; 200ml/min for 20–38°C) flow rate requirements;
- Flexible power sources: the Warrior is both battery and AC operable;
- Superb size–performance ratio: the Warrior provides hospital–grade performance in a prehospital chassis, and Simple to use: the Warrior is easy to train, maintain and troubleshoot; no calibration is required

Goals

Objectives:

- Meet prominent EMS and hospital distributors for USA, Canada, France, Poland, Ukraine, Russia, Belarus, Czech Republic, Slovakia, Hungary, Romania, Bulgaria, Greece, Turkey, India, and South Africa.
- Meet commercial and clinical decision makers in the prominent prehospital (EMS, HEMS, etc.) and hospital / health care (ER, OR, ICU) organizations
- Meet commercial and clinical decision makers in various military services
- Gain exposure to relevant participants from investment, media and analysts

Target businesses: Distributors and end users (buyers, emergency staff, surgeons, anesthetists).

Target Countries: Predominantly North America and Europe.

Salute

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): Rehabilitation

Company Status: Initial Revenues



www.salute.technology

Company at a Glance

A young Israeli-based company develops a new technology for rehabilitation following stroke and other neurological impairments. The device, Intuitive Neuro-Motion Learning™, design to offer a viable cost-effective solution for post stroke “Home Users” patients, and patients suffering from other Neurological Disorders.

Stroke victims in the United States total approximately 33 million with 780,000 new victims every year, 80% of these patients require rehabilitation. Stroke patients represent the #1 cause for long term rehabilitation needs in the U.S.

Unmet Need Following a stroke, 85% of patients experience upper limb impairment and over 50% of stroke victims in the acute phase are unable to walk. Clinical research shows that stroke patients have the potential to recover limb function by performing repetitive, intense functionally based therapy. Such continual repetition therapy is generally performed manually with a therapist at the clinic or Rehab hospital but without alternative solution for home users.

Salute’s technology (patent pending) designed especially for the “Home user patient”, Salute’s product can cover the entire continuum of rehabilitative care, starting in the inpatient hospital unit, progressing to the outpatient clinic and continuing at the patient’s home.

Technology & Product(s)

Salute’s technology (patent pending) designed especially for the “Home user patient”, it is intuitive and user friendly for neurological disorders and elderly patients. Salute’s device applies an adjustable linear resistive force throughout the full swing of the limb, that linear force increase the proprioceptive feedback to the spinal cord and brain, limb muscles receives an improved signal resulting in a rapid improvement in the limb’s movement.

Salute’s product can cover the entire continuum of rehabilitative care, starting in the inpatient hospital unit, progressing to the outpatient clinic and continuing at the patient’s home. Salute’s product can be fitted to all patient sizes, support both upper and lower extremities. The device clipped onto a wearable belt, it can be clipped on each side for right or left patient injury or for both limb at the same time. The resistive force can be easily adjusted by the patient. A thin cord extends out from the device attaches to a strap harness slipped around the patient leg, when the leg stretches; the cord extends out of the device and exerts a gentle continuous linear resistance which requires a greater effort to stretch the leg, when the leg swings back the cord folds back into the device.

Salute has conducted multiple case studies in Israel, and started a clinical trial with 35 stroke survivors. Preliminary data demonstrate significant improvement

Goals

Target businesses: Distributors, Hospitals/ rehabilitation clinics, private physiotherapists.

Target Countries: Worldwide.

Shekel Scales Ltd.

Category: Medical Devices, Healthcare IT, Industrial use / OEM

Sub-category: Medical Equipment, Telemedicine, EHR, Hospital Units/Clinics, SW and HW

Therapeutic Area(s): General Health

Company Status: Revenue Growth



www.shekelonline.com

Company at a Glance

Shekel Scales Ltd., established in 1977, is a worldwide leader in the design and manufacture of electronic scales, advanced weighing systems, and force measurement applications. Since its inception, Shekel has grown steadily to establish its position as a significant innovation leader in the market. Shekel's outstanding combination of sophisticated software and core weighing engineering technology enables the company to offer creative solutions for a wide range of OEM weighing needs. Shekel implements strict quality control management to ensure the highest standards of its products.

Shekel's Healthweigh® line is a top tier line of digital electronic professional medical scales. The Healthweigh® products yield very high precision results, and are designed to be user friendly. Shekel's systems were the first in the world to be integrated into warmers and incubators used to sustain premature babies.

Shekel Scales headquarters are situated in Israel. Shekel (Ningbo) Scales factory in China is a wholly owned subsidiary, serves as a production facility for Shekel products. The company also has offices in Europe and in the US.

Technology & Product(s)

Shekel Healthweigh® offers a wide range of high quality digital healthcare scales with unique innovative designs. All scales connect to EHR systems so weighing information can be communicated to the patient's medical records. Advanced movement compensation technology eliminates involuntary movement made during the weighing process and ensures exact weighing information.

Healthweigh® Physician Scales provide a reliable weighing system for medical centers, clinics, hospitals, fitness centers and the home.

Healthweigh® Special Needs scales respond to the needs of diverse medical sectors. This range is extremely user oriented, comfortable, easy to use and operate and most importantly - perfectly safe.

Healthweigh® Neonatal Scale is ergonomically designed for the newborn and growing baby.

All scales are OIML approved. Shekel is CE certified according to the European Medical Device Directive 93/42/EEC.

Goals

Objectives: To reach new business partners and distributors.

Target businesses: Distributors, Hospitals/ rehabilitation clinics, private physiotherapists.

Target Countries: Worldwide.

SION MEDICAL Ltd.

Category: Medical Devices

Sub-category: Disposable & Implantable

Therapeutic Area(s): Cardiovascular, Infection Control, Ophthalmology, Orthopedics, Wound Management, Gynecology, Urology, Veterinary

Company Status: Revenue Growth

SION MEDICAL Ltd.

www.sn-medical.com

Company at a Glance

SION Medical Ltd. is a leading manufacturer of single-use skin cleansing and dermatologic treatment, advanced wound care and surgical solutions for the professional health care sector. The company focuses its attention on the development of skin asepsis solutions, generic creams, ointments and gels for topical dermatologic and wound applications. We currently are located and produce our products in two locations within Israel, Hagoshrim in the North, and Sderot in the South.

Our products are divided in the following product lines:

Cleansing & Care Line offers a wide range of skin antiseptics products used to minimize infections caused by skin pathogens.

Advanced Wound Care Line offers a wide range of advanced, easy to use and affordable wound dressings with a range of unique niche products based on a new impregnated technology.

Surgical Line offers a broad range of devices for the operating theatre such as drapes, packs and staff clothing, customized procedure trays.

The Company's dedication to R&D has resulted in its ability to provide products that enhance the performance and delivery of active ingredients and improve personal health.; SION Medical targets to develop new innovative products that will influence, support and improve the quality of healthcare through the practice and management of infection control and the application of epidemiology in the healthcare settings; The Company's Quality System is accredited to ISO 9001:2008, EN ISO 13485:2012, ISO 13485:2003 CMDCAS and in compliance with CFR Title 21 Parts 210, 211, 820. Our products bear the CE Mark certification.

Technology & Product(s)

The Company's dedication to R&D has resulted in its ability to provide products that enhance the performance and delivery of active ingredients and improve personal health.

SION Medical targets to develop new innovative products that will influence, support and improve the quality of healthcare through the practice and management of infection control and the application of epidemiology in the healthcare settings.

The Company's Quality System is accredited to ISO 9001:2008, EN ISO 13485:2012, ISO 13485:2003 CMDCAS and in compliance with CFR Title 21 Parts 210, 211, 820. Our products bear the CE Mark certification.

Our products are divided into several groups:

Advanced Wound Care • Wound Care • Skin Care & Treatment • Skin Cleansing & Disinfection
Lubricating Jelly & Refreshing Swabs • Surgical • General Hospital Supply.

Goals

Objectives: Distribution, Alliances.

Target businesses: Clinics, Hospitals, Home Care.

Target Countries: Europe, US, Canada, South America, Australia, South Africa.

TavTech

Category: Medical Devices

Sub-category: Medical Equipment, Disposable & Implantable, Endoscope & Accessories, MIS – Minimally Invasive System

Therapeutic Area(s): Dermatology & Aesthetics, Gastrointestinal, Infection Control

Company Status: Revenue Growth

TavTech Ltd.

www.tav-tech.com

Company at a Glance

TavTech pioneering Jetechnolgy for endless applications is based on aviation and space science principles. Device takes water or agent, accelerates it using pressurized air to subsonic velocities. With a special hand-piece-nozzle breaks the accelerated liquid into micro-droplets. The jet-stream gently and painlessly touches the treated skin or tissue to desired effect. Jetpeel3V / Medical, MyJet and Jetpeel Mini / Aesthetic are suitable for all skin types, all seasons and a diverse range of aesthetic specializations. These devices are effectively delivering solutions trans dermally without using needles, without pain or discomfort. Jetechnolgy has also interesting roll in wound management (Jetox - cleansing & debridement) and in Colonoscopy (Medjet - allowing prefect visualization).

Technology & Product(s)

Jet aviation engineering is being used by TavTech to meet the needs of the rapidly expanding aesthetic and skin care markets. TavTech's patented technology creates a unique two-phase jet of micro-droplets consisting of saline solution and gas (air or medical gas) that is accelerated to velocities that reach 200m/sec., providing a versatile and precise means for performing a wide variety of skin treatments.

Goals

Objectives: TavTech will remain the world leader in Jet technology for aesthetic applications and skin conditions for the benefit of those individuals seeking for healthier and desired physical appearance. TavTech will continue to stay at the forefront of the aesthetic market by applying its technology platform to the development of devices and methods that are uniquely effective, reliable, and profitable, and will make them a popular tool of choice, benefiting both the patient and the treatment professional.

Target businesses: Potential distributors: Clinics, Beauty/cosmetic chains.

Target Countries:

Wound management - Japan, India.

Aesthetic - US, Canada, Latin America, Japan.

Colonoscopy (endoscopy) - World wide.

TechCare Ltd.

Category: Medical Devices

Sub-category: Commodities and Consumer Goods, Disinfectants, Universal medical commodities

Therapeutic Area(s): Infection control, Pediatrics, Cosmetics

Company Status: Regulatory Approval



Rethink Wellness

www.techcareltd.com

Company at a Glance

TechCare is engaged in the development, commercialization and marketing of revolutionary treatment methods which enable the elimination of household pests.

Its first revolutionary product is the NEAT, a proprietary solution which enables the rapid, natural and effective elimination of head lice and nits, while providing a highly accessible, cost-effective product. This product works on dry technology and removes lice and eggs simultaneously without any painful combing and time taking and inefficient shampooing.

TechCare plans to launch more products in near future like device for eradication of bugs, fleas and other parasites from linen and clothes, Beauty device and improved NEAT 2.0.

Technology & Product(s)

TechCare uses dry technology for the treatment of hair lice and nit's infestation and developed its initial product NEAT, which works on the principle of Venturi effect having acetic acid evaporation (vinegar fumes) in a sealed environment which damages the respiratory system of the lice and their eggs. It is an effective solution for the problem of hair lice and nit's infestation.

NEAT works on dry technology and removes hair lice & nits simultaneously without any painful combing and outdated shampooing methods. Neat is a preventive treatment which provides quick results. It is 100% natural and safe for human health with no added chemicals. It is cost effective and the only product of its kind in market.

TechCare gives great importance to high quality team spear heading the innovation and development of new products. We have highly qualified and well-experienced management team.

Goals

Objectives: Exposing the products and finding local distributors.

Target businesses: Distributors, Drugstores and Pharmacies buyers.

Target Countries: All European countries.

TopoCare Ltd.

Category: Medical Devices

Sub-category: Diagnostic & Monitoring

Therapeutic Area(s): Cardiovascular, General Health

Company Status: Initial Revenues



Company at a Glance

Topocare is an innovative developer in the home use medical device field.

Our products and development design to answer needs, innovative, life improving and commercially weaners. Using its team leader's long experience in international development and marketing for the medical arena and its engineering capacity TopoCare able to pass our partners the benefit of the newest innovative products and market advance they need.

Product launch 2016: TopoMelody

Technology & Product(s)

TOPOMELODY – Blood pressure monitor with music therapy

To measure and improve

The first blood pressure monitor developed to give patients the ability not just to measure their blood pressure in most real and accurate way (Inc. stress free measurement mode for white coat syndrome) but also to improve it!

Topo Melody, as well as supporting blood pressure improvement giving the ability to take measurements and reduce outside factors by enhancing relaxation and controlling stress through the application of music therapy. Music therapy helps to calm a user prior to taking a measurement by lowering heart rate, eliminating negative outside factors and enhancing deeper breathing, thus reducing pressure blood pressure

- Supporting blood pressure improvement
- Most real and accurate – Stress free measurement results (no white coat syndrome)

Helps to motivate regular measurement by enhancing user experience

TOPOMELODY is ready to use system and includes the music, SD card, earphones and hardware.

The full system also supported by 30 days blood pressure reduction program

TOPO MELODY unique 3 modes:

Music Mode

Music therapy for blood pressure reduction

Music + Measurement Mode

For stress-free measurement results

Measurement-Only Mode

traditional BPM method

Marketing Advantages:

- The newest approach to BPM – a market changer
- Significant differentiation over the competition
- Answers buyer's and patient's needs
- Scientifically supported and patent pending

Goals

Objectives: Finding partners and distributors.

Target businesses: Distributors and online partner.

Target Countries: Worldwide.

UNFO Med Ltd.

Category: Medical Devices

Sub-Category: Medical Equipment

Therapeutic Area(s): Orthopedics, Pediatrics

Company Status: Revenue Growth



www.unfo-med.com

Company at a Glance

UNFO Med. Ltd. is a company specializing in the orthopedic field. Founded by Dr. Izak Daizade, MD a specialist in the field of Orthopedic surgery with over 35 years of experience - UNFO Med is the manufacturer of the revolutionary Universal Neonatal Foot Orthotics system (CE Approved). Based on his expertise in the field of Pediatric surgery, Dr. Daizade has developed and is now promoting the adoption of this revolutionary treatment for metatarsus adductus (MTA) and Club foot in newborn. FDA+CE, US Patent-8083703, EUR Patent-2180854, EUR Design-002118257-0001, Australia Patent 2009227900 China Patent-ZL2009101809703, China Design-ZL201220352537.0

Technology & Product(s)

Two-component injection molding of high pressure:

A. A rigid plastic insert to support the foot. The insert is covered by a soft thermoplastic material to prevent pressure sores. The medial wall is curved as anti - Adductus shape to allow more space at the mid-foot for adequate correction.

B. A circular adjustable strap that immobilizes the foot in the Brace. Fixed over the medial wall of the brace, the Velcro strap (which features a wide and soft pillow for comfort) can be adjusted by the treating Physician as the treatment progresses. The strap has two major functions: To stabilize the Heel in the Heel cage and the whole Foot in the Brace, which ensures that the Foot remains securely fixed in the Brace. To apply corrective pressures on the mid Foot for adequate realignment of the foot. Dr. Izak Daizade MD is one of the leading experts in the Orthopedic surgery field. Having graduated from Medical school in Tehran, Iran, Dr. Daizade completed his residency in Orthopedic surgery at Beilinson Hospital in Israel and interned in the General, Vascular and Neurosurgery Departments as well as the ICU and Research Departments at Tel Aviv University. Dr. Daizade completed his fellowship in spinal surgery at Beilinson Hospital PT. Dr. Daizade has developed and Patented innovative Orthopedic Products in countries around the world since 2007. Along with his son Eilon, Dr. Daizade started UNFO Med in order to continue developing innovative treatments for newborns afflicted with Congenital Foot deformities.

Eilon Daizade gained his theoretical and practical training and qualifications in Anatomy, Kinesiology (also known as human kinetics), Foot and ankle biomechanics, and the relevant pathologies. Mr. Daizade is a certified Orthopedic technician and has specialized in the practice of Foot Orthotics (specifically brace construction).

Goals

Objectives: Large distribution companies that have the capabilities to distribute in large quantities within their country, according to the market's demand.

Strategic partners: Established manufacturing companies that would like to integrate UNFO's products into their company's already existing product list either by purchasing a license to use our patented products or by purchasing directly from UNFO.

Target Businesses: Distributors to hospitals, children's hospitals, orthopedic medical centers. Pediatrics centers and physiotherapy centers for kids, Orthopedic equipment stores.

Target Countries: Western Europe, US, Australia, Canada.

VG-Test™ from 3QBD Ltd.

Category: Medical Devices

Sub-category: Diagnostics / IVD / Laboratories

Therapeutic Area(s): Gynecology, Infectious Diseases, Urology, Veterinary

Company Status: Revenue Growth



www.3QBD.com

Company at a Glance

We found a need for POC (Point Of Care) to be equipped with a device to supply an immediate and accurate test results without any need of neither expertise/special skill nor special requirements.

3QBD Ltd, Founded by Dr. Avraham Lorber (the late) and Dr. Zeev Karpas who are senior researchers in analytical chemistry in Israel.

The company focuses on the detection and measurement of biogenic amines and other volatile compounds in biological tissues and fluids, as biomarkers (Proved by many academic researchers) for medical diagnosing tool, using Ion Mobility Spectrometry (IMS).

The company product is called "VG-Test™" and its facilities are located in Arad Israel.

The VG-Test product is targeted for Women's Health professionals (both Point of Care and labs): gynecologists, obstetricians, hospitals and women's health clinics.

Business Model: The ultimate business model is "Pay for Use", namely the device will be purchased at cost price by Distributor, and the revenue flow will be from the consumable kits' selling.

Technology & Product(s)

We have developed a breakthrough molecular technology platform for bio- medical diagnostic by employing the IMS technology and the Bio-genic amines as the media for diagnosing of infections or other diseases. Our first application launched to the market is VGTest which diagnoses 3 high prevalence infection diseases in Vaginal Flora. Bio-genic amines are the finger prints of necrosis process due to infections caused by different micro-organism in vaginal flora.

VG-Test, detects simultaneously and instantly all main vaginal infections, such as BV, AV, Trichomoniasis, Candidiasis, in a 90 seconds test.

The main Benefits: Accurate diagnosis at Point of Care, proper treatment at the moment of diagnosing, Cost effective, health system time saving and no more unnecessary antibiotic use.

Physician shall take a sample by an offered Swab from the vagina discharge, add one drop of reagent, and insert it to the device, and after 90 seconds get the results on the screen. Physician can print the result with offered treatment. The printed result shows what kind of disease/s and their severity.

Goals

Objectives: Distribution / Business partner.

Target businesses: Distribution / Business partner.

Target Countries: West Europe, North America, Japan, S. Africa, Latin America, Australia.

VIASONIX

Category: Medical Devices

Sub-category: Medical Equipment, Diagnostic & Monitoring

Therapeutic Area(s): Peripheral Vascular, Neurology and Degenerative Disease, Neuroscience

Company Status: Revenue Growth



www.viasonix.com

Company at a Glance

Viasonix is an international leader in providing high-end vascular diagnosis systems. Viasonix 2 main product families include the Falcon product line for peripheral vascular diagnosis (PVD), and the Dolphin product line for advanced Transcranial Doppler (TCD) measurements. Our Falcon product family is already successfully distributed internationally in 5 continents, while the Dolphin is commercialized this year. Viasonix is ISO 13485 approved, and the Falcon products are cleared for sale by the FDA, CE, Canada Health, TGA, AMAR, TFDA, CFDA, KFDA, and many other national regulatory agencies. Viasonix management is extremely experienced and dedicated, and over the past 2 decades has led many products into success in the marketplace.

Technology & Product(s)

Viasonix leading product line includes the Falcon peripheral vascular product family, including: Falcon/Pro, Falcon/Quad and Falcon/ABI+. The Falcon product line is based on the most advanced peripheral vascular diagnosis technology, for diagnosing peripheral vascular diseases. The Falcon was designed by Viasonix application and development teams keeping day-to-day practice in mind – it is extremely simple to operate, allows complete standard diagnosis protocols, shortens examination time and has an extremely friendly user interface, yet it supports numerous new unique features.; Falcon/Pro is the powerful high-end device, with unmatched capabilities. It is based on Viasonix's IPU technology, which allows simultaneous support and endless flexibility of 10 pressure channels. In addition, it is the only system offering 10 MHz Doppler support (in addition to standard frequencies) and 5 PPG sensors (for complete and fast Raynaud's diagnosis). The Falcon/Quad and the Falcon/ ABI+ systems are designed for lower budgets or office operation, yet providing the user with the full range of features that are offered by the advanced Falcon/Pro. The main difference is that these 2 systems support 4 pressure channels. All products support network connectivity, including DICOM, HL7, GDT, and SQL server support.; The Dolphin TCD family is the new product line commercialized this year. The Dolphin product line includes the Dolphin/IQ which is a module that connects to a PC, and the Dolphin/4D system which is a stand-alone system with integrated computer and touch-screen display. Based on the vast experience of its developers, who developed in the past the world leading Sonara TCD systems, the Dolphin is the most advanced TCD device in the market. It includes all of the standard known features, as well as support for intraoperative Doppler measurements, analog or digital input/output of external channels, advanced emboli detection, and much more.; Viasonix products are regulatory approved in many countries, including FDA (USA), CE (Europe), Canada Health, CFDA (China), TFDA (Taiwan), KFDA (South Korea), AMAR (Israel), TGA (Australia) and many more approvals.

Goals

Objectives: Viasonix is an international leader in vascular diagnosis, and we aim at increasing our international market share and international distribution network of partners, as well as generate intl. distribution network of partners for the Dolphin TCD systems.

Target businesses: The Falcon product family is primarily designed for Vascular and Vascular Surgery Departments in hospitals, vascular laboratories and private clinics. The Dolphin TCD is primarily designed for Neurology and Neuro-surgery departments.

Target Countries: Viasonix is currently already selling in numerous countries which are listed in our website, and we plan to increase our international distribution network to additional countries without an active Falcon or Dolphin distributor.

Via Surgical, Ltd.

Category: Medical Devices

Sub-category: MIS – Minimally Invasive System,
Disposable & Implantable

Therapeutic Area(s): General Surgery, Obesity

Company Status: Regulatory Approval



www.viasurgical.com

Company at a Glance

Via Surgical Ltd. provides next-generation fixation technology for hernia repair. Realizing that many hernia repairs make use of multiple means for mesh fixation – anchor/helical hernia tacks, manually applied transfascial sutures – Via Surgical has developed a revolutionary fixation technology, FasTouch™ fixation system that provides deployable transfascial suture fixation that is strong and consistent, yet easily and rapidly deployed. FasTouch, with its lightweight deployable sutures, provides a comprehensive fixation solution for hernia repair. The fixation strength of the sutures stems from the closed locked-loop (CLL) suture concept. The minimal amount of material in the sutures may reduce foreign body response and chronic pain.

Via Surgical was founded in 2012 by Lena and Ofek Levin and Arik Levy, an experienced team that is dedicated to improving and enhancing hernia repair. This same team previously founded and led PolyTouch Medical, developers of an advanced mesh-positioning device for greater accuracy and shorter procedure time.

Technology & Product(s)

Via Surgical has developed FasTouch™, a revolutionary fixation technology for surgeons use in hernia repair, one of the most common surgical procedures worldwide. Surgical mesh is affixed over the hernia defect as a bridge. Proper fixation of the mesh is crucial for a successful hernia repair and fixation failure may result in one or more of the following: hernia recurrence, chronic pain, infection and various other complications.

To date, there is no comprehensive mesh fixation solution available and mesh fixation is commonly achieved by applying multiple fixation means: screw-like or anchor-like hernia tacks and in addition, manually applied trans-fascial sutures. The use of these multiple means is associated with significant OR time, elevated post OP pain and complications.

FasTouch's proprietary design, for the first time, provides physicians a bridge between traditional suturing and stapling or tacking techniques: combining, in one novel solution, the high efficacy associated with suturing and the ease of use and rapidness of tacking devices. FasTouch provides a comprehensive fixation solution in order to increase confidence in eliminating the need to manually suture surgical mesh, cut OR time and improve clinical outcomes due to less pain and infection incidents mostly associated with manual trans-fascial sutures and related skin incisions.

The Via Surgical FasTouch fixation system is a disposable, single-use system designed to deliver fixation suture through and around tissue and the prosthesis during general surgery procedures such as hernia repair. With minimized foreign body material and increased strength, FasTouch's proprietary designed sutures are delivered as tacks and form a closed "locked" loop (CLL) within soft tissue providing superior fixation that is also easy to use and rapidly applied. The FasTouch fixation system, (pictured below), is designed to be used in either open or laparoscopic hernia repair and can be inserted through a 5mm or larger laparoscopic port sleeve.

Goals

Objectives: Pre-commercialization of a surgical implant, finding distribution partners.

Target businesses: Hospitals, Distributors and Health Insurance.

Target Countries: EU, UK, Asia, Australia, New Zealand.

VitalGo Systems Ltd.

Category: Medical Devices

Sub-category: Medical Equipment

Therapeutic Area(s): General Health, Obesity, Orthopedics, Pulmonary, Rehabilitation, Respiratory, Wound Management, ICU – Intensive Care Unit

Company Status: Revenue Growth



Company at a Glance

VitalGo is committed to developing and implementing advanced products for the medical market and aging population. Our innovative and patent protected designs set new standards in patient care by preventing many medical complications. The company's flagship product is the "Total Lift Bed", the most advanced bed in the market, answering in a much better way than any other bed, to the needs of Hospitals, Patients, Caregivers, rehab Centers and more. The Patented "Total Lift Bed" is dramatically improving patient care preventing many of possible medical complications.

Technology & Product(s)

Vitalgo Systems has invented a line of products for the Hospitals, Nursing Homes, Rehab and home market, based on the technology of lifting people from a lying position to a standing position and back, with full support and with measuring their Weight Bering. This technology is protected by a few Patents and gives a big advantage to all of Vitalgo's products - the TLB, The Joy Bath and the Total Lift Chair. At Medica Votalgo will present Phase one of the "Dream Bed" the TLB with a Tablet control, collecting patient positions while hospitalized and helping achieving benchmarks.

Goals

Objectives: Vitalgo Have signed distribution Agreements with ArjoHuntleigh (Getinge Group) in the U.S, Germany, Austria, Switzerland, France, U.K and Italy. the company is looking for distributors in more countries worldwide and is seeking to become the leader in Early Mobility, Rehab, Burn units and more medical application.

Target businesses: Distributors of Medical devices, with the infrastructure to handle and service Hospital Beds.

Target Countries: South America, Eastern Europe, Korea, Taiwan, Japan.



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